MISSION

At Ohio Business College, we measure our success by the accomplishments of our students. Together, our faculty and staff work collectively to create a learning environment that builds confidence, pride, and respect. We enrich students’ lives by providing progressive career training, along with the critical thinking skills necessary to be successful in various high demand professions within our communities.

VALUE STATEMENTS

Student Success
Ohio Business College provides career focused education in high demand fields. The College offers multiple support services to students throughout their tenure and beyond. Emphasis is placed on professionalism which promotes student success and employability.

Excellence
Ohio Business College delivers quality education through knowledgeable and caring faculty in an ethical and respectful environment. We celebrate achievements while encouraging each employee and student to rise to their full potential.

Inclusion
Ohio Business College offers a welcoming and accepting environment which promotes the free exchange of ideas. We recognize the valuable contribution of a diverse employee and student population.

Innovation
Ohio Business College encourages open communication and maintains flexibility in its response to students, service members, faculty and business leaders. We provide technology and instruction which is reflective of the ever changing business, health care, and trades environment.

COLLEGE OBJECTIVES

- To offer a curriculum which is a contemporary blend of theory and practical application and which reflects Ohio Business College’s mission and vision.
- To recognize that the student is central to our efforts and provide a supportive learning environment both in and outside the classroom.
- To recruit, develop and support a faculty which embodies the values of Ohio Business College and supports its mission and goals.
- To maintain active involvement with the business, health care, and trades community to enhance all aspects of the programs.
- To continually put forth an effort to identify appropriate goals and objectives; formulate and implement strategies to achieve those goals; and develop processes to measure actual performance against goals.
- To utilize a variety of assessment methods to ensure graduates and students are evaluated fairly.
2019 - 2020
Volume 19.3
Business Curriculum Code 18, 19
Allied Health Curriculum Code 11

Sheffield Village (Main Campus)
5095 Waterford Drive
Sheffield Village, Ohio 44035
Registration Number 1481
Phone:
Local 440. 934.3101
Toll Free 888.514.3126
Fax 440.934.3105

Sandusky (Branch Campus)
5202 Timber Commons Drive
Sandusky, Ohio 44870
Registration Number 1480
Phone:
Local 419.627.8345
Toll Free 888.627.8345
Fax 419.627.1958

Truck Driving Academy (Branch Campus)
5450 Salem Avenue
Dayton, Ohio 4526
Registration Number 2138
Phone:
Local (Toll Free) 800.860.7364

Trades Academy (Extension)
5075 Pearl Road
Lorain, OH 44055

Date of Publication: July 2019
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Sandusky (Branch Campus)
GENERAL INFORMATION
ABOUT OHIO BUSINESS COLLEGE
Ohio Business College is a private, specialized college dedicated to thorough training for successful business, allied health, and trades careers.

Ohio Business College is accredited by the Commission of the Council on Occupational Education.

Council on Occupational Education (COE)
7840 Roswell Road, Building 300, Suite 325
Atlanta, GA 30350
Telephone: 770.396.3898 or 800.917.2081
http://www.council.org/

Ohio Business College holds a Certificate of Registration and Program Authorization and is authorized to grant Associate Degrees from:

State Board of Career Colleges and Schools
30 East Broad Street, 24th Floor, Suite 2481
Columbus, OH 43215
Phone: 614.466.2752
Toll Free: 877.275.4219
Website: http://www.state.oh.us/sccr/

Ohio Business College holds a State of Ohio Certificate of Authorization for the Associate of Applied Business degrees from:

Ohio Department of Higher Education
25 South Front Street
Columbus, OH 43215
https://www.ohiohighered.org/

Ohio Business College is a proprietary, taxpaying institution owned by

Tri-State Educational Systems, Inc.
6690 Germantown Road
Middletown, OH 45042-1299
Phone: 513.424.1237
Toll Free: 800.860.7364

Ohio Business College - Truck Driving Academy holds a State License from:

Ohio Department of Public Safety
1970 West Broad Street
Columbus, OH 43223
https://www.publicsafety.ohio.gov/

CATALOG, CATALOG CHANGES, AND REVISIONS
The statements in this catalog are for information only. The provision of this publication does not form a contract between the student and the college. Ohio Business College retains the right to revise programs of study, hours of classes, the school calendar, and any other information listed in this publication or herein attached or inserted. Changing conditions and requirements may dictate such changes at any time.

*NOTE: This catalog consists of a general section followed by program sections in the categories of: Business Programs, Allied Health Programs, and Trades Programs.

WELCOME! FROM THE OFFICE OF THE CAMPUS DIRECTORS
Throughout life, it is important to be well prepared with basic practical skills and knowledge to ensure our future. These tools help provide us with employment opportunities which enable us to rise with confidence to our desired social and economic goals. At Ohio Business College, we provide training in the health care, business, information technology, and trades fields. Our emphasis is on serving the needs of our community while providing a caring, respectful and exhilarating learning environment for our students. We foresee the increasing importance of our course offerings in meeting the employment needs of the future. Our triumph is in our students as they graduate and find meaningful employment in their area of study. As a partner in helping our students reach their goals, we take great pride in the many successes we have seen and look forward to a future of guiding each individual student as they walk on their path to achievement.

SAFETY IN EDUCATION IS OUR BUSINESS
Safety, a daily commitment at Ohio Business College - Truck Driving Academy, is an integral part of the driver education program. We believe there is no one thing a graduate should be more conscious of than safety awareness. After compiling a record that includes millions of safe driving miles and multiple safety awards, our faculty maintains rigid standards in all aspects of safety-related training. It is the responsibility of every driver to insure proper techniques are consistently followed on the nation’s highways. At Ohio Business College - Truck Driving Academy, our emphasis is on keeping pace with new knowledge and technologies being used in the commercial vehicle operation industry. We foresee the increasing importance of our course offerings as a means of providing the necessary knowledge for you to succeed. We pledge to you to remain alert to changes and new developments in the fast-changing commercial vehicle operation, and we shall be among the first to adapt to such developments. At Ohio Business College - Truck Driving Academy, we are “Giving You the Power to Earn.” To this end, OHIO BUSINESS COLLEGE - TRUCK DRIVING ACADEMY TAKES PRIDE IN A 40 YEAR TRADITION OF “SAFETY EXCELLENCE.”

HISTORY
SHEFFIELD VILLAGE (MAIN CAMPUS)
Ohio Business College, originally known as Lorain Business College, is a private, co-educational institution of higher business education. Founded in 1903, the college was originally located in downtown Lorain on the corner of Sixth Street and Broadway Avenue. The college was under the same management from 1913 until 1980, when the Julia Corporation acquired it. The management of the Julia Corporation then relocated the college to 1907 North Ridge Road in Lorain. In October 1997, Tri-State Educational Systems, Inc. purchased the college, which at the time was known as Southeastern
Business College. The name was officially changed to Ohio Business College in April 1998. In March 2008 the college was relocated to the present location of 5095 Waterford Drive in Sheffield Village. The campus is easily accessible from I-90 and its location in the Waterford Development can be reached via entrances from both Abbe Road (Rt. 301) and Detroit Road (Rt. 254).

TRADES ACADEMY (EXTENSION)

In January 2019, Ohio Business College expanded its program offerings to include trades programs. In order to accommodate trades programs, the college has secured a campus extension located at 5075 Pearl Road, Lorain, Ohio. This facility is a 10,248 square foot standalone building with five classrooms, open lab with residential and commercial heating, air conditioning, refrigeration equipment, library, administrative offices, and student break room. The first trades program that will be offered at this facility is the Heating, Ventilation, Air Conditioning, Refrigeration diploma program.

SANDUSKY (BRANCH CAMPUS)

The Sandusky Campus opened its doors to students for the first time on September 27, 1982, as Lorain Business College. It, too, was owned first by the Julia Corporation and acquired by Tri-State Educational Systems, Inc. in October 1997. The Sandusky Campus is located in Perkins Township, Erie County, Ohio, a community on the shores of Lake Erie. In 2006, the Sandusky Campus moved into a newly constructed 15,000 square foot facility, in one of the busiest shopping areas, still located in Perkins Township. This standalone structure was built especially for the college and offers 14 classrooms for the convenience of the students. It offers bright classrooms that are sufficient in size for the small classes they maintain. There is plenty of private parking in a well-lit lot. Programs offered, regulations, and eligibility is the same as those of the Sheffield Village Campus.

TRUCK DRIVING ACADEMY (BRANCH CAMPUS)

In June 2019, Ohio Business College - Truck Driving Academy moved to a new location in Dayton, Ohio, Montgomery County. The facility is a single floor building with OBC occupying 11,763 square feet. Additionally, OBC has access to ample acreage for the range portion of the truck driving program. This new facility is located approximately 4 miles south of Interstate 70 and 7 miles west of Interstate 75. This facility offers a more convenient location for students to access. Previously, Ohio Business College - Truck Driving Academy operated the branch campus in Middletown, Ohio under the name of Tri-State Driver Training, Inc. Tri-State Driver Training, Inc. was established in 1969 by a fleet owner who foresaw the industry need for drivers who could meet U.S. Department of Transportation standards and who would have the formal training to be safe on the road. The school was acquired by the present owners in 1986, who greatly expanded its facilities and services but retained the ideals and goals of its founder. During this time, the corporation assumed the doing business as name of Tri-State Semi Driver Training, Inc., for the purpose of more direct identification of the type of training provided. The school also became an industry recognized leader in the training of professional over-the-road truck drivers.

The United States Department of Labor projects strong growth in the service sector of the economy and especially a need for more competent, properly trained, long-distance truck drivers who can successfully complete the cycle from limited or no training to a DOT Certification. Evolving manpower needs must be satisfied if labor is to continue to meet the economic expectations of the nation. The Truck Driving Academy is producing graduates that are meeting these needs.

FACILITIES AND EQUIPMENT

FACILITIES

The campuses have classrooms with central heating and air conditioning. The interiors have diffused lighting, acoustical ceilings, and carpeted or tiled floors. The colleges enjoy a smoke-free environment. Smoking is prohibited in all areas of the building (permitted outside in designated smoking areas only). The colleges are handicap accessible.

Under no circumstances are children allowed in the classrooms or break rooms during scheduled class times.

The student lounge provides for student relaxation before and after class and during class breaks. Coffee, soft drinks, and light snacks may be purchased at this time. All students are expected to leave their areas neat and free from trash. Food and beverages are not permitted in the classrooms.

To help ensure academic honesty, audio and visual monitoring of the classrooms and testing rooms may be performed.

The libraries of each school are open during posted hours. Reference materials must be used in the library. Electronic reference materials are also available for student use and can be accessed through the computers found in computer labs. The excellent facilities of local public libraries are also freely available to all students, regardless of residency.

EQUIPMENT

Each school uses modern and appropriate training equipment for its students including computers, transcribing equipment, and other equipment as needed. In addition, audio-visual equipment is utilized in the classrooms to enhance instructors’ presentations of course material.

The Truck Driving Academy consists of approximately 8 acres containing interview areas, a student lounge and vehicle maneuver areas. Tractors are equipped with various transmissions typical of industry freight hauling equipment and are coupled to 48 foot van trailers.

INDEMNIFICATION/MODIFICATION

The student releases and indemnifies Ohio Business College, its agents, employees, and its representatives from and against all liabilities, damage, and other expenses which may be imposed upon, incurred by, or asserted against them by reason of bodily injury or property damage which may be suffered from any cause while enrolled and attending Ohio Business College. Each student is responsible for his or her own equipment and personal property.
In keeping with the Ohio Business College philosophy of immediate response to the needs of students and prospective employers, and to carry out the purposes and objectives of the school, we reserve the right to make modifications in course content, curriculum structure, administration, faculty, tuition and fees, or any other school activity or policy at any time deemed necessary and appropriate by the executive staff and management team. Students will be notified of any changes that occur after publication of this catalog. Such updates supersede this catalog.

AN EQUAL OPPORTUNITY INSTITUTION – NON DISCRIMINATION POLICY
Ohio Business College is committed to a policy of equal opportunity in all areas of education and employment. Accordingly, Ohio Business College does not practice or condone discrimination in any form against students, employees, or applicants for admission or employment on the basis of race, sex, handicap, age, religion, national origin, or veteran status. Ohio Business College is committed to full compliance with all federal laws and regulations prohibiting discrimination.

LOSS AND LIABILITY
The School is not responsible for loss of personal property whether the loss is incurred by theft, fire, or other causes. Students are cautioned to keep personal possessions either in sight or in their possession. The release of liability policy is in effect as stated on the back of the Enrollment Agreement.

ACCREDITATION, APPROVALS, AND MEMBERSHIPS

ACCREDITATION
Ohio Business College is accredited by:

Council on Occupational Education
7840 Roswell Road, Building 300, Suite 325
Atlanta, GA 30350
Telephone: 770.396.3898 or 800.917.2081
http://www.council.org/

APPROVALS AND LICENSES
◆ Ohio State Board of Career Colleges and Schools
◆ Ohio State Approving Agency for Training Veterans, Veteran’s Widows, and Orphans
◆ Ohio State Approving Agency for Training of Students under Vocational Rehabilitation and Disabled Veterans
◆ Ohio Department of Higher Education
◆ Ohio Academic Scholarship
◆ Ohio National Guard Scholarship
◆ Authorized Pearson VUE Testing Center
◆ Authorized Certiport Testing Center
◆ The Medical Assisting diploma program is accredited by the Commission on Accreditation of Allied Health Education Programs (www.caahep.org) upon the recommendation of the Medical Assisting Education Review Board (MAERB)
◆ Ohio Department of Public Safety (licensed as a CDL Driver Training School)
◆ VA Educational Benefits

Ohio Business College is an eligible institution authorized by the U.S. Department of Education to participate in federal student financial aid programs.

Ohio Business College has available, upon request, a copy of the documents describing the licensing, accreditation, or approvals granted to the school. These can be obtained from the Campus Director.

MEMBERSHIPS
◆ Better Business Bureau
◆ Local Chambers of Commerce: Erie County, Lorain County, and Huron County
◆ National Association of Student Financial Aid Administrators
◆ Ohio Association of Student Financial Aid Administrators
◆ Ohio-Michigan Association of Career Colleges and Schools
◆ Sandusky Kiwanis
◆ Council of Higher Education Accreditation
◆ CVTA (Commercial Vehicle Training Association)
◆ Commercial Driver Training Foundation, Inc.
◆ OTA (Ohio Trucking Association)

ADMISSIONS

ADMISSION REQUIREMENTS
Admissions Requirements for business, allied health program, and HVAC/R:
◆ Ohio Business College requires an applicant for regular enrollment in a degree or diploma program either to be a high school graduate or to have a GED certificate. As proof, an applicant must provide acceptable documentation in the form of:
  o an official high school transcript
  o an official GED transcript
  o an official proof of completion of a state approved home schooled program
◆ This documentation must be received by the college within 30 days from the start of the quarter the student enrolled. If the appropriate documentation is not received within the 30 days, the student will be withdrawn from school and financial aid will not be awarded.
◆ Students attending high school may be admitted to Ohio Business College provided written permission is obtained from their parents and principal or guidance counselor. Although not eligible for financial aid until they have actually graduated, high school juniors and seniors will be accepted for enrollment contingent upon their completion of their high school diploma. These students may be enrolled under special standing only.
◆ A personal interview is conducted with all interested applicants during which an admissions representative
will discuss the school’s programs in relation to the applicant’s career goals, individual motivation, and potential for success in both training and in subsequent employment.

- Sign the enrollment agreement, pay the application fee, and high school transcript fee (if applicable). (If a check is returned to Ohio Business College for insufficient funds, a $30 return check fee will be charged to the applicant.)
- Applicants interested in taking special interest courses, who do not declare a program of study, will be enrolled as special students. Special students are not eligible for Federal Financial Aid.
- Ohio Business College is open to all applicants, without discrimination on the basis of race, religion, national origin, age, sex, or handicap.
- Prospective students, who have earned their high school diploma through home schooling, will be required to provide the following information: proof of the completion of a state approved program including date of completion of all requirements for graduation; provide a transcript created by the state approved program OR the parent who performed the home schooling instruction along with course descriptions. If the prospective student cannot provide all the information as listed above, the prospective student must complete the GED test and request a transcript before they can be enrolled at the college.

Ohio Business College offers open enrollment, but the College does reserve the right to deny admission to applicants who are deemed to not have the minimum academic ability to successfully complete course requirements or who may put the College, its employees or students at risk.

*For additional admission requirements that are program specific, refer to the Admissions Requirements in the Business Programs, Allied Health Programs, and Trades Programs sections.

**For admissions requirements for the Truck Driving Academy, refer to the Truck Driving Academy section of this catalog.

**LATE REGISTRATION**

Late Registration for business and HVAC/R students is permitted only during the first eight (8) school days of the quarter with Campus Director and Educations’ approval. Late Registration for Medical Students is permitted only during the first five (5) school days of the quarter with Campus Director and Educations’ approval.

**STANDARDS OF SATISFACTORY ACADEMIC PROGRESS-BUSINESS, ALLIED HEALTH, AND HVAC/R PROGRAMS**

**For satisfactory academic progress requirements for the Truck Driving Academy, refer to the Truck Driving Academy section of this catalog.

**UNITS OF CREDIT**

One clock hour consists of fifty (50) minutes of instruction and a ten (10) minute break.

For business programs: Ohio Business College conducts the programs on a quarter credit hour basis and in a 10 week quarter. The week following a 10 week quarter is for final exams and make up classes. One quarter credit hour is awarded for each ten (10) hours of lecture; one quarter credit hour is awarded for each twenty (20) hours of laboratory; and one quarter credit hour is awarded for each thirty (30) hours of externship. A student carrying 12 quarter credit hours or more is considered to be a full-time student.

The HVAC/R program is conducted on a quarter credit hour basis in 10 week quarters. The quarter credit hours awarded are the same as for the business programs mentioned above.

For allied health programs: Ohio Business College conducts the allied health programs on a quarter credit hour basis and in a 12 week quarter for the day programs (10 weeks for the fourth quarter of the Medical Assisting program) and a 16 week quarter for the evening programs (14 weeks for the fourth quarter of the Medical Assisting program). One-quarter credit hour is awarded for each ten (10) hours of lecture, one-quarter credit hour is awarded for each twenty (20) hours of supervised laboratory instruction, and one-quarter credit hour is awarded for each thirty (30) hours of externship/practicum.

Out of class student work is a necessary extension of the school day and an important part of the educational process. Out of class student work is meant to increase student understanding of the subject matter and assist students in keeping up with material presented in class through critical thinking, concept formation, and information processing. Out of class student work activities, assigned by the teacher, may consist of: preparing for a new lesson, strengthening skills already taught, reading, answering questions, research for projects, writing assignments, preparing presentations, and observations. Generally, for every one hour of classroom lecture requires two hours of out of class student work.

The academic year for the business and HVAC/R programs is defined as 9 months or 36 credits. The academic year for the day allied health programs is defined as 36 quarter credits and 36 weeks. The academic year for the evening allied health programs is defined as 36 quarter credits and 48 weeks.

**GRADING CRITERIA**

A student at Ohio Business College generally receives grades on classroom participation, laboratory and project work, written examinations, and homework. For the business programs: Final exams are given immediately following the last day of the 10-week quarter. For the HVAC/R program, final exams are given during week 10 of the quarter. All final grades are given at the end of each 10-week quarter in all subjects taken by the student. For the allied health programs: Final exams for the day programs are given week 12 of the quarter and week 16 of the evening programs.

Any student challenging a grade must do so, in writing to the Registrar, no later than Friday of the first week of the next quarter.
GRADING SYSTEM

A 2.0 cumulative grade point average/qualitative measure is required for graduation from all programs. For all classes, the following grading scale is used:

<table>
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<tr>
<th>Letter Grade</th>
<th>Definition</th>
<th>Quality points</th>
</tr>
</thead>
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<tr>
<td>A+</td>
<td>98-100%</td>
<td>4.25</td>
</tr>
<tr>
<td>A</td>
<td>93-97%</td>
<td>4.00</td>
</tr>
<tr>
<td>A-</td>
<td>90-92%</td>
<td>3.75</td>
</tr>
<tr>
<td>B+</td>
<td>87-89%</td>
<td>3.25</td>
</tr>
<tr>
<td>B</td>
<td>83-86%</td>
<td>3.00</td>
</tr>
<tr>
<td>B-</td>
<td>80-82%</td>
<td>2.75</td>
</tr>
<tr>
<td>C+</td>
<td>77-79%</td>
<td>2.25</td>
</tr>
<tr>
<td>C</td>
<td>70-76%</td>
<td>2.00</td>
</tr>
<tr>
<td>D</td>
<td>60-69%</td>
<td>1.00</td>
</tr>
<tr>
<td>F or WF</td>
<td>Below 60% = Failing</td>
<td>0.00</td>
</tr>
</tbody>
</table>

*Refer to the Truck Driving Academy section of this catalog for the Grading System specific to those programs.

Cumulative Grade Point Average (CGPA) is determined by dividing total quality points earned by total possible credits per course. CGPA is computed each quarter for all hours attempted at the college. CGPA and PACE (PACE Measurement) will be affected by failure to resolve I’s and F’s. The college strongly recommends that any class in which a D is earned be retaken so that a higher grade may replace the D. When a grade is replaced, only the highest grade earned will be counted in the CGPA but hours attempted for PACE will include both the original and the repeated hours.

SATISFACTORY ACADEMIC PROGRESS

Students are expected to meet specific standards of satisfactory academic progress (SAP) while working toward a degree or diploma at Ohio Business College. Students who meet the SAP standards are considered in "good standing.” For students receiving financial aid assistance, who cease attendance in a program, SAP standards are applied consistent with guidance provided by the US Department of Education concerning Return of Title IV funds. The satisfactory academic progress policy combines two factors: (1) the student’s Cumulative Grade Point Average/Qualitative Measure (CGPA) and (2) the PACE measurement/Quantitative Measurement (PACE). PACE is the ratio of credit hours attempted to credit hours completed in the program in which the student is enrolled. Students who do not meet SAP standards are informed by mail and are counseled by the Director of Education and Department Head regarding their academic options. The following standards of satisfactory academic progress at Ohio Business College remain in effect for all students, whether or not they are financial aid recipients.

The school’s SAP policy for Title IV students is the same as the school’s standards for students enrolled in the same educational programs who are not receiving Title IV aid.

The director in the financial aid office reviews the Title IV SAP policy to ensure it meets all federal requirements. The Director of Education notifies the financial aid office if the school changes its academic policies.

A student is evaluated at the end of every quarter based on Ohio Business College’s academic standards.

REPEAT CLASSES AND INCOMPLETE GRADES

Grades of “A+,” “A,” “A-,” “B+,” “B,” “B-,” “C+,” “C,” “D” indicate the student successfully completed that particular course. The policy on repeating courses is as follows:

- Students who received a grade of “F,” “W,” or “WF” must successfully repeat that course prior to:
  a) Taking any course to which the failed course is a prerequisite; and
  b) Graduation.
- Students who received a grade of “F” or “WF,” once the course is repeated, the highest grade earned will be counted in the CGPA calculation.
- When a failed course is repeated the previous grade will become an FR on the transcript.
- When a previously passed course is repeated the lowest grade becomes an SR on the transcript.
- All attempted courses, including repeats, will be...
Students who receive an “I” (Incomplete) for a course will have seven (7) days after the later of the last scheduled class for the quarter end or makeup/exam date to complete the course. Should the student not complete the required work the “I” reverts to an “F.”

**PACE**

PACE is the maximum time length a student can attempt completion of a program. For credit-hour programs, PACE is not more than 150 percent of the published length of the academic program and any necessary essential classes.

<table>
<thead>
<tr>
<th>Normal Completion Time of Program</th>
<th>Maximum Credits a Student May Attempt</th>
</tr>
</thead>
<tbody>
<tr>
<td>Diploma 40 Credit Hours</td>
<td>60 Quarter Credits</td>
</tr>
<tr>
<td>Diploma 55 Credit Hours</td>
<td>82 Quarter Credits</td>
</tr>
<tr>
<td>Diploma 64 Credit Hours</td>
<td>96 Quarter Credits</td>
</tr>
<tr>
<td>Associate 92 Credit Hours</td>
<td>138 Quarter Credits</td>
</tr>
</tbody>
</table>

**CUMULATIVE GRADE POINT AVERAGE (CGPA)**

All students are required to maintain a specific grade point average based on the number of credit hours attempted in relation to the required Cumulative Grade Point Average (CGPA) in order to remain enrolled.

*Required % of Credit Hours Earned of Total Credit Hours Attempted

**EVALUATION POINTS IN THE ACADEMIC PROGRAM**

A student is evaluated at the end of every quarter based on Ohio Business College’s academic standards. “Credit Hours Attempted” are those credit hours for which a student is given transfer credit and those for which a student is considered financially obligated.

**REMEDIAL COURSEWORK – NON-PUNITIVE GRADES**

Any remedial courses (MA 100 Essential Math and LA 100 Essential English) a student is required to take will apply to the standards of satisfactory academic progress. A non-punitive grade is a grade that does not count as credits earned. The college does not offer remedial courses that have a non-punitive grade.

**READMISSION/REENTRY**

A student who has withdrawn from school for more than one quarter must reapply and register for classes under the current curriculum. The student must understand that when he or she reenters, sequence classes may not be immediately available. Full time status may be affected. A student who reenters (under the same program enrolled in when they left) will return under the same SAP status (ex. Good Standing, Academic Warning, Academic Probation/Financial Aid Warning). A student who reenters under a new program from when they left will have their curriculum re-evaluated and may be placed on a max SAP status of Academic Warning during their initial quarter.

A student who has withdrawn from school for more than one year must reapply, pay all applicable fees, and complete the current assessment.

A student terminated for academic reasons (not maintaining SAP), may re-enter under extended enrollment or approved academic appeal.

A student dismissed for reasons other than academic (See Student Code of Conduct and Dismissal from School under Academic Policies) must apply for reentry in writing to the Campus Director and show just cause for readmission to Ohio Business College.

The Campus Director, Director of Education, Student Accounts Specialist, Registrar, and Financial Aid Administrator must approve all applicants for readmission.

**ADDITIONAL CREDENTIAL – DUAL DEGREE**

A student may only be enrolled in one program at a time. Any graduate desiring to earn an additional credential will have all
previously completed courses applied to their new curriculum. All grades earned will be applied and used in determining SAP compliance.

MEETING STANDARDS OF SATISFACTORY PROGRESS

The normal progression of SAP is:

1. Academic Warning – this is issued at the end of a quarter when it is determined that a student is at risk of not meeting the academic standards (CGPA and/or PACE). Students will be placed on Academic Warning for the following reasons:

   At Risk of Exceeding PACE
   Students who are at risk of not meeting PACE requirements will be given one quarter of Academic Warning to achieve the minimum standards. Academic Warning is issued when a student’s PACE falls between 67.1% and 70% (for all programs).

   At Risk of Failure to Meet CGPA
   Students who are at risk of not meeting the minimum CGPA requirements will be given one quarter of Academic Warning to achieve the minimum CGPA. Academic Warning will be issued if a student’s CGPA falls below:

   For business and HVAC/R programs
   ♦ 1.75 after attempting 1-12 credit hours
   ♦ 2.00 after attempting 13-24 credit hours
   ♦ 2.25 after attempting 25 or more credit hours

   For allied health programs
   ♦ 1.85 after the first quarter of full time status
   ♦ 1.95 after the second quarter of full time status
   ♦ 2.25 after the third quarter of full time status

   At the end of the Academic Warning quarter, the student’s satisfactory progress is evaluated to determine if:
   ♦ The student has returned to good standing;
   ♦ The student remains on Academic Warning for an additional quarter;
   ♦ The student is placed on Academic Probation/Financial Aid Warning; or
   ♦ The student can choose to do a curriculum change (refer to Change of Curriculum).

   Academic Warning cannot be appealed. There is no limit to the number of times a student can be placed on Academic Warning.

2. Academic Probation/Financial Aid Warning – this is issued at the end of a quarter when it is determined that a student is not in compliance with the SAP Standards (CGPA and/or PACE). A student may appeal Academic Probation (Financial Aid Warning does not need to be appealed). A student who is placed on Academic Probation/Financial Aid Warning maintains financial aid eligibility and the student must complete an Individual Academic Plan with their Advisor.

   At the end of the Academic Probation/Financial Aid Warning quarter, the student’s satisfactory progress is evaluated to determine if:
   ♦ The student has returned to good standing;
   ♦ The student is placed on Academic Warning; or
   ♦ The student is placed on Academic Termination / Financial Aid Probation.
   ♦ The student is in compliance with their current Individual Academic Plan and the plan is reviewed and updated for subsequent quarter(s).

Exceeding PACE
Students who do not meet PACE requirements will be given one quarter of Academic Probation / Financial Aid Warning with continued financial aid eligibility to achieve the minimum standards (see table). The minimum PACE standard is when it falls below 67%.

Failure to Meet CGPA
Students who do not meet the minimum Cumulative Grade Point Average requirements will be given one quarter of Academic Probation/Financial Aid Warning with continued financial aid eligibility to achieve the minimum cumulative grade point average/qualitative measure for the next evaluation point. Refer to the table for the minimum CGPA requirements.

3. Academic Termination/Financial Aid Probation – this is issued when a student has had one quarter of Academic Probation/Financial Aid Warning and has failed to come into compliance with the SAP standards (CGPA and/or PACE). At this time the student’s Title IV HEA funding is suspended. The student has the following options:
   ♦ The student can go on Extended Enrollment (refer to Extended Enrollment Policy);
   ♦ The student may have their Title IV HEA financial aid eligibility reinstated by filing an appeal. (refer to Academic Appeal Procedures).

INDIVIDUAL ACADEMIC PLAN

When a student is placed on Academic Probation or Academic Termination/Financial Aid Probation, they will be required to be placed on an Individual Academic Plan. Under the IAP, the student will be required to agree to the written plan which will specify how the student will regain SAP. The IAP plan may include but is not limited to mandatory tutoring, scheduled advisement sessions, extra course assignments, repeating a course for which the student received a failing grade, and/or repeating a course from which the student withdrew.

Students in the business program with less than full time status may need additional quarters to reach the attempted credit hour
levels for SAP purposes. The student must successfully complete their Individual Academic Plan (IAP) each quarter to be in compliance. The Max IAP Quarter table identifies the maximum consecutive quarters the student may be on Academic Probation/Financial Aid Warning.

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<th>Student Status</th>
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<td>less than Half Time</td>
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**FIRST AND SECOND QUARTER STUDENTS**

Students enrolled in an associate degree or diploma program who do not meet SAP standards during their first or second quarter will be placed on Academic Probation/Financial Aid Warning for their next quarter. Students must complete an Individual Academic Plan with their Advisor to be eligible for the additional quarters.

If at the end of 24 attempted credit hours for business programs or the second quarter for HVAC/R and allied health, it is determined that the student will be unable to come into compliance by 36 attempted credit hours for business programs or the third quarter for an allied health program, the student will be placed on Academic Termination/Financial Aid Probation.

**ACADEMIC/FINANCIAL AID APPEAL PROCEDURES**

The student has the option to appeal Academic Probation (Financial Aid Warning does not need to be appealed) and Academic Termination/Financial Aid Probation. The college has an Academic Appeals Committee, whose purpose is to review academic appeals. The following procedures are to be followed:

a. The student must submit an appeal, in writing, to the Director of Education. The appeal must include an explanation of the mitigating circumstances along with appropriate documentation. Mitigating circumstances could include: serious illness, severe injury, or death in the family during the quarter. Appropriate documentation could include: a physician statement, medical records, or a death certificate. The student must provide information as to why they did not make SAP and what has changed that will allow them to make SAP by the next evaluation period.

b. The appeal must be filed prior to the quarter they wish to return or at the end of the first week of the quarter for continuing students.

c. The Academic Appeals Committee will meet within ten days to determine whether the documentation provided is sufficient and the student has the desire and academic ability to progress satisfactorily to warrant a suspension of SAP standards. The student will be notified in the form of a letter and emailed to the student’s school email address.

d. If the Academic Appeals Committee accepts the appeal:
   i. Academic Probation (Financial Aid Warning does not need to be appealed) the SAP standards will be suspended for the quarter. The student’s satisfactory progress is reevaluated at the end of the quarter.
   ii. Academic Termination/Financial Aid Probation: the students will be placed on an Individual Academic Plan and they will regain Title IV HEA eligibility for the next eligible payment period. At that time, the student’s IAP plan will be reviewed to determine if they are in compliance or at a minimum meeting the IAP plan.

e. If the Academic Appeals Committee does not accept the appeal, the SAP standards will apply.

A student is allowed one and only one academic and SAP appeal after being terminated academically.

**CONDITIONS FOR REINSTATEMENT**

To be reinstated as a regular student after financial aid eligibility has been terminated, a student must retake previously failed courses so that the recalculated CGPA and PACE levels meet or exceed the minimum requirements. Financial aid eligibility resumes only after the student returns to satisfactory CGPA and PACE levels.

**CHANGE OF CURRICULUM**

A student electing to change curriculum must do so with the understanding that graduation may be delayed. Furthermore, curriculum changes may result in a student’s inability to continue on a full-time basis. Any student desiring a change of curriculum must schedule an appointment with the Registrar to discuss the effects of a change in curriculum. A curriculum change will require a new enrollment agreement/addendum and possible financial aid repackaging. All coursework previously attempted and part of the new curriculum will be applied and used in determining SAP compliance. This includes those courses in which a student received a grade of A-F, FR, CC, CF, PT, T, SR, W, or WF (see Grading System for further definitions). The SAP standards will be recalculated under the new curriculum.

A student who is placed on Academic Probation/Financial Aid Warning must meet with the Registrar and Director of Education to determine eligibility to make a curriculum change due to SAP standards.

**NOTE:** A change of curriculum may have an effect on a student’s SAP status.

**EARNING CREDIT**

A student can earn credit by the traditional process of enrolling in and completing a course through the completion of coursework. Students may earn credit by additional methods at the College: Credit by Exam, Proficiency Test, or Certification Credit and Transfer of Credit from another institution.

There is a limit to the number of credits that will be granted for Credit by Exam, Proficiency, and Certification which is no more than 5 courses for an associate degree and 2 courses for a business diploma.
The Transfer of Credit from another institution is also limited depending on the program. For the business and HVAC/R programs, a student can transfer no more than the equivalent of 36 quarter credits into an associate degree and no more than 8 quarter credits into a business diploma. The Allied Health program is a competency based program. Prior to acceptance of credit transfer, all competencies required in the transferring course(s) must be satisfied. Please contact the Director of Education for transfer of credit.

**MILITARY PRIORITY REGISTRATION**

Ohio Business College has established a Priority Registration for Veterans Policy. This policy allows veterans to register for courses before general registration begins. This will afford the veteran the opportunity to be first in securing a seat in classes.

**CREDIT BY EXAMINATION/PROFICIENCY**

Students who may already possess the required knowledge or skill development may receive credit for certain coursework on the basis of satisfactory performance on an examination. The College reserves the right to exercise its professional educational discretion regarding the granting of credit. The College offers Credit by Exam/Proficiency tests for a limited number of courses. All required prerequisites must be met prior to attempting Credit by Exam/Proficiency. Credit by Exam/Proficiency can only be attempted once and must be passed with a score of 80% or higher. Credit by Exam/Proficiency is not available for any previously attempted courses in which a grade was earned (including “W” or “WF”), and any of the entrance assessments (English and math).

Those wishing to attempt Credit by Exam must notify the instructor indicating they wish to test out of the course via credit by exam. A student will pay full tuition and fees for the course. The student must complete the test prior to the second week of class.

Should the attempt not be successful:
- The student will stay in the remainder of the class, or
- The student will withdraw from the class and attempt the class at a future quarter with an understanding that their financial aid status may be effected for the current quarter

Credit will be granted once the student’s other attempted classes (for that quarter) are completed. The final grade on the Credit by Exam will become part of the student’s final transcript and will be included in the PACE measurement and the CGPA calculation for satisfactory progress.

Those wishing to attempt course credit by Proficiency Test must take the exam by the end of their second quarter (20 credit hours) for a diploma and by the end of their fourth quarter (46 credit hours) for associate degree. Credit for proficiency tests will not be granted until all prerequisite(s) are satisfied. Once credit is granted for the proficiency course, it will be denoted on the student’s transcript with a grade of PT (Proficiency Test) and will be included in the PACE measurement but not the CGPA calculation for satisfactory progress. Should the student not be successful, they will be required to take the course and pay all tuition and fees at the standard rate. Students will be charged a Proficiency fee for each course a proficiency exam was attempted.

**CERTIFICATION CREDIT**

Ohio Business College may accept nationally recognized certifications as proficiency credit for coursework. Acceptable forms of validation are the official stamped certificate, print out of test results, or digital transcript. Application based certifications must be comparable to the current version. Other certifications that were earned more than four years prior to the current year may not be considered for credit. Determination for acceptance is granted by the Director of Education and Campus Director.

**TRANSFER OF CREDIT**

The term “transfer credits” refers to credits from an accredited university, business or junior college recognized by the US Department of Education or Council for Higher Education Accreditation. Transfer credit will be accepted on the basis of a valid transcript and the credits must be earned. Transfer credits must be similar in nature to courses offered by Ohio Business College. The College will accept PSEO (post-secondary enrollment option) transfer of credit as long as the courses fit into the College’s current curriculum and can be verified as college level courses. Acceptance of English and Math credits is dependent on the student’s passing the Math and English entrance assessments and is at the discretion of the Campus Director. Generally, credits that were earned more than seven years prior to the current year will not be considered for transfer. Awarded transfer credits that are applied consist of a minimum of three semester or four quarter credit hours and a grade of C or better must have been earned. Transfer credits will appear as a “T” on the student’s transcript and will be included in the PACE measurement but not the CGPA calculation for satisfactory progress.

*NOTE – those wishing to transfer credits must provide an official transcript by no later than the end of the first quarter of enrollment at Ohio Business College.

A student who is placed on Academic Probation must understand that transfer of credit will have an effect on the calculation of satisfactory academic progress.

The Allied Health program is a competency based program. Prior to acceptance of credit transfer, all competencies required in the transferring course(s) must be satisfied. Please contact the Director of Education for transfer of credit.

Transfer of credit to another institution is strictly at the discretion of the receiving institution.

**MILITARY TRANSFER CREDIT POLICY**

In addition to our regular Transfer of Credit, Ohio Business College may accept Military Transfer Credit for students that have served in the U.S. Military and who desire to have their military training and experience considered for credit. Students have the option of transferring no more than the equivalent of 36 quarter credits into an associate degree and no more than 8 quarter credits into a business and HVAC/R diploma (may be a combination of college credit transfer and military transfer).
Eligibility for Military Transfer Credits

- Military transfer credit will be awarded utilizing ACE (American Council on Education) Guidelines. Military training and experience with a credit recommendation at the lower-division baccalaureate/associate degree category level is evaluated.
- An official Joint Services Transcript (JST) or Sailor-Marine American Council On Education Registry Transcript (SMART) must be sent to the Director of Education for review.
- A copy of the student’s DD214 indicating an honorable discharge.
- Acceptance of Military Credit toward student’s degree program may affect financial aid eligibility.
- Transfer credits:
  - Must be similar in nature to courses offered by the College. Acceptance of English and Math credits is dependent on the student’s passing the Math and English entrance assessments and is at the discretion of the Campus Director.
  - Do not include any required prerequisites.
  - Will appear as a “T” on the student’s transcript and will be included in the PACE measurement but not the CGPA calculation for satisfactory progress.
  - For competency based program prior to acceptance of credit transfer, all competencies required in the transferring course(s) must be satisfied.

PROGRAM REVISION

As industries change, Ohio Business College revises its curriculum and implements new courses. Students have the opportunity to change their programs to the new curriculum. In certain circumstances, the education department will accept prior passed courses to be substituted for courses under the new curriculum. The new course will be marked on a student’s records with the designation of CF (carry forward) and the grade from the previously passed course will be used in the calculation of a student’s CGPA and PACE.

WITHDRAWAL POLICY

Should a student wish to withdraw from a course or completely withdraw from school, they must see the Director of Education. Upon completing appropriate paperwork with the Registrar, the student may be required to be advised by the Financial Aid Administrator and Director of Education.

The college will withdraw students due to excessive absences. Refer to the Attendance Policy for further information.

Following are the withdrawal guidelines:

Add Period

- **For all students.** The normal add period is the first seven days of a quarter. During this period, a student’s charges and financial aid will be adjusted according to the number of classes added.

Drop Period – grade of WD (*refer to table)

- **For continuing students** (those who had attendance the immediate previous quarter); the drop period is normally the first seven days of a quarter. During this period, a student’s charges and financial will be adjusted according to the number of classes dropped. After this period, no adjustments to financial aid or charges will be made unless the student withdraws from all classes. A grade of WD will be assigned when the last date of attendance is during the first week of the quarter and is not included in the calculation of CGPA and PACE.
- **For new students** (those who are brand new to OBC or those who have been out of school 2 or more quarters); the normal drop period is the first two weeks of their first quarter (or first quarter back). During this period, a student’s charges and financial will be adjusted according to the number of classes dropped. After this period, no adjustments to financial aid or charges will be made unless the student withdraws from all classes. A grade of WD will be assigned when the last date of attendance is during the first two weeks of the quarter and is not included in the calculation of CGPA and PACE.

Drop/Withdraw Period – grade of W and grade of WF (*refer to table)

- **Grade of W for continuing students** (those who had attendance the immediate previous quarter) who drop during weeks two through five (business and HVAC/R students), weeks two through seven (medical assisting days), or weeks two through nine (medical assisting nights), a W will be recorded on the student’s permanent record. A grade of W is averaged in the student’s PACE calculation.
- **Grade of W for new students** (those who are brand new to OBC or those who have been out of school two or more quarters) and drop weeks three through five (business and HVAC/R students), weeks three through seven (medical assisting days), or weeks three through nine (medical assisting nights), a W will be recorded on the student’s permanent record. The W will be averaged in the student’s PACE.
- **Grade of WF for all students.** When the last date of attendance is during six through ten (business and HVAC/R students), weeks eight through twelve (medical assisting days), or weeks ten through sixteen (medical assisting nights), a WF will be recorded on the student’s permanent record and will be averaged in the student’s CGPA and PACE.

Please note that grades of W and WF will have a negative impact on satisfactory progress.
MILITARY WITHDRAWAL POLICY

Ohio Business College supports students who are members of the United States armed forces and reserve units. A student who is a member of the U.S. military, National Guard or other armed forces reserve unit who is called or ordered to active duty elsewhere may be granted a Military Withdrawal from the college.

A student who is required to withdraw under the Military Withdrawal Policy must complete an application for withdrawal from the current quarter with the Registrar’s office and provide the college with a copy of the military orders. If the student receives financial aid, he/she is responsible for contacting the Financial Aid Office. Students withdraw under the Military Withdrawal Policy have the following options:

♦ Weeks 1-8 (Business and HVAC/R Programs) / Weeks 1-10 (Allied Heath Days) / Weeks 1-14 (Allied Health Night):
  Total withdrawal from all classes, receive a full refund (R2T4) of tuition and fees less any financial aid the student has already received, and receive no credit for courses.

♦ Weeks 6-10 (Business and HVAC/R Programs) / Weeks 8-12 (Allied Heath Days) / Weeks 12-16 (Allied Health Night):
  May take an incomplete grade “I” for all classes with a right to complete all coursework at a future date without future payment of tuition and fees for those courses. A returning student is responsible for any textbooks. If courses are no longer available students will be given a refund to apply to new courses required. Upon returning to school, the student will have two quarters to complete prior coursework in which an “I” was assigned. If a student withdraws during the returning quarters, any coursework previously assigned with an “I” that is not completed will revert to a grade of WF. In addition, all students not returning to school within the anticipated grace period will receive a grade of WF for coursework marked as “I”.

♦ Weeks 8-10 (Business and HVAC/R Programs) / Weeks 10-12 (Allied Heath Days) / Weeks 14-16 (Allied Health Night):
  Students who withdrew under the Military Withdrawal Policy shall be guaranteed a place in a class at the beginning of the quarter in which they seek to re-enter. If a student elected to take an incomplete (see Military Withdrawal Policy) in a course or courses, the student will have two quarters to complete prior coursework in which an “I” was assigned.

ATTENDANCE POLICY

At Ohio Business College, attendance is taken each class meeting. Students are expected to attend all classes. Ohio Business College does not distinguish between excused and unexcused absences. Each class meeting missed counts as an absence, including any scheduled make up classes.

Business programs: Every student is required to attend every class for which he or she is scheduled. If for any reason a student finds that he or she may be absent, the student is expected to notify the school. Excessive absences, totaling 30 percent or more of the scheduled class meetings, in any class may result in dismissal from that class. The Campus Director will consider mitigating circumstances, with appropriate documentation, such as illness or death in the immediate family. Two or more absences in any one class may result in a student’s grade being lowered. If a continuing student is absent both the first and second week of the quarter in any class, they will be withdrawn from that class. The student is able to appeal the withdrawal with extenuating circumstances as long as they have acceptable documentation and the faculty member is in agreement to the appeal. Full time status may be affected.

Please Note: for business students who are absent, from all classes, two consecutive weeks of all classes are considered to be withdrawn from school.

HVAC/R and Allied Health programs: Required class attendance is 75 percent and is evaluated on a program basis. Attendance is taken daily and reviewed at the end of each quarter. A warning will be issued if a student is below 80%, but above the 75% requirement. Students who have less than

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</table>

*NOTE: Under certain conditions, a student may wish to be withdrawn from school for one term only, due to mitigating circumstances. The student will still be considered a drop with the appropriate protocols implemented. The school may want to fill out an Enrollment Change Form, check the Leave of Absence box and record the reason for the leave. The anticipated date of return will also be documented. This process is merely for OBC internal purposes to track a student’s progress while withdrawn from school and yet give the student a tangible copy of a reminder of expected return to classes.
75 percent cumulative attendance at the end of a quarter will be placed on probation. Students placed on probation at the end of the quarter have one quarter to regain an acceptable attendance percentage. Students failing to meet attendance standards by the end of the probationary period will be terminated. Medical Assisting students must meet the 75% requirement to move into their 4th quarter externship. The attendance record becomes part of every student’s permanent record.

Please Note: For HVAC/R and allied health students who are absent for eight consecutive class days are considered to have withdrawn from school.

TARDY POLICY
A student arriving late (tardy) for class or leaving before class is dismissed will be considered partially absent (rounding to the closest 15 minutes).

MAKE UP DAYS
Classes canceled due to, inclement weather, or other cancellation causes will need to be made up. The make-up dates will be determined by the Instructor.

ATTENDANCE APPEAL
Business students who had excessive absences and were withdrawn from a class or classes due to mitigating circumstances including but not limited to: a serious illness, severe injury to them or an immediate family member, or death in the family may appeal to be reinstated. To be reinstated, the student must initially meet with the Director of Education and complete a Student Reinstatement Form (obtained from Registrar), provide acceptable documentation determined by the Director of Education, and meet with appropriate faculty to determine if he/she will be able to complete all the required assignments. All information will be reviewed and final determination will be made by the Campus Director.

HVAC/R and allied health students who were on probation for attendance and do not come into compliance are terminated. These students can appeal their attendance termination. Please refer to the Academic Appeal Procedures for the process of appealing.

STUDENT CODE OF CONDUCT AND DISMISSAL FROM SCHOOL
Failure to comply with policy and procedure statements as outlined in this and other college publications may result in a student’s dismissal from school. Each student who attends Ohio Business College is an adult and is expected to behave accordingly. Recommendations for employment through Career Services are based on scholastic records, attendance, and conduct.

Ohio Business College reserves the right to permanently dismiss any student for any of the following reasons or any other reason as determined by the Campus Director to protect the interest of all students, faculty, staff, and property:

♦ Academic dishonesty including, but not limited to, plagiarism and academic cheating.
♦ Forgery, alteration, or misuse of college documents, records, or identification.
♦ Knowingly furnishing false information to Ohio Business College.
♦ Obstruction or disruption of college-authorized activities on college property.
♦ Physical or violent verbal abuse of any person on college property, or at functions sponsored or supervised by Ohio Business College.
♦ Any act involving sexual harassment, violence, coercion, and intimidation will not be tolerated. This specifically includes offense of domestic violence, dating violence, sexual assault, and physical and cyber stalking.
♦ Conduct that threatens or endangers the health or safety of any person, including oneself, on college property or at functions sponsored or supervised by Ohio Business College.
♦ Theft or intentional damage to private property on premises owned or controlled by Ohio Business College.
♦ Unauthorized entry to college facilities or property.
♦ Unauthorized use or misuse of college property including, but not limited to, attempting to leave the library with library materials which have not been properly borrowed, unauthorized use of computer equipment, or misuse of college telephones.
♦ Speech that is intended to insult or stigmatize an individual or a small number of individuals on any basis including but not limited to their sex, race, color, handicap, religion, sexual orientation, or national or ethnic origin.
♦ Smoking in college buildings.
♦ Violation of college regulations or campus policies.
♦ Use, possession, sale, or distribution of marijuana, alcohol, narcotics, or dangerous drugs, except as expressly permitted by law, on college property at any time. Drug testing, at the college’s expense, will be required whenever a college personnel suspects or has reason to believe that a student might be engaging in the unlawful and/or inappropriate use of a controlled or illegal substance, or the inappropriate use or abuse of a prescription medication.
♦ Drunken or disorderly behavior on college property or at functions sponsored or supervised by Ohio Business College.
♦ Intimidating behavior, including the use of social media, directed toward any student, faculty member, staff member, or administrator.
♦ Unauthorized possession or use of firearms, other dangerous weapons, explosives, or fireworks on college property or at functions sponsored or supervised by Ohio Business College.
♦ The illegal use or possession of, or tampering with, safety equipment on college property.
♦ Giving false testimony or evidence at any official college hearing.
♦ Conduct deemed unlawful by the criminal statutes of the State of Ohio or the United States of America and conduct that endangers or threatens the security of Ohio Business College or the community.
♦ Nonpayment of school charges.
♦ Cell phones: Students may not receive or place cell phone calls, text messages, or pages during class time, or in classrooms. Students may only use cell phones in the break room or outside the building.
REFRESHER POLICY
Following graduation, students may return to Ohio Business College to retake classes previously completed as part of their original curriculum provided there is space available in the class.

- There will be no charge for a refresher class; however, students may need to purchase new textbooks and supplies.
- No additional credit hour and quality points will be awarded for the refresher class.
- There will be no attendance requirement for a refresher class.
- A student taking a refresher class will not be required to take quizzes or tests, whether oral or written.
- The student’s permanent record will reflect the course was taken as a refresher.
- At the time of registration, a student must declare the refresher status.

TRANSCRIPTS
Ohio Business College maintains an individual progress record for each student. Transcripts, official and unofficial, are available to current students at any time. Upon graduation, each graduate receives one official and one unofficial copy of his or her transcript at no charge. Additional official transcripts are available upon written request at a charge of $5.00 each and will not be released until all financial obligations to Ohio Business College have been satisfied.

EXTERNSHIP/PRACTICUM
Students normally will be assigned no more than two externship/practicum sites. If a student fails the two externship/practicum assignments, he or she may be terminated from the program. The College works with externship/practicum sites within a 35 mile radius of the college campus. However, both parties may agree to sites that might exceed this radius but only on a case by case basis. Therefore, students must be aware that they may be required to travel within that distance to complete their externship/practicum. The externship/practicum hours normally take place on Monday through Friday on day shift.

**STUDENTS MUST HAVE SATISFIED THEIR FINANCIAL ACCOUNT WITH THE SCHOOL IN ORDER TO BE ASSIGNED AN EXTERNSHIP SITE.** All student account payment agreements and information are handled through the Student Accounts Office and the Financial Aid Office.

GRADUATION REQUIREMENTS FOR ALL PROGRAMS
The successful candidate for an associate degree or diploma program must meet the following requirements:

1. Provide documentation of graduation from high school with a regular diploma or high school graduation equivalency.
2. Successfully complete all program requirements for the associate degree or diploma.
3. Earn a cumulative grade point average of at least 2.00 in technical and concentration courses specific to his or her degree and cumulative grade point average of at least 2.00 in all course work overall. Students not earning a cumulative grade point average of at least 2.00 will earn a Certificate of Completion.
4. Complete and submit an Application for Graduation during the final quarter before graduation.
5. Be free from all indebtedness to Ohio Business College.

ADDITIONAL GRADUATION REQUIREMENTS FOR ALLIED HEALTH PROGRAM:
In order to graduate, a student must achieve the following:

- Maintain 75 percent attendance.
- Students in the Allied Health diploma program must pass all competencies with a score of 70 percent or higher, as well as their final exam and externship to graduate.

GRADUATION WITH HONORS
Students who meet the requirements for graduation in any program and whose cumulative grade point average/qualitative measure meets the following criteria will graduate with the honors indicated.

<table>
<thead>
<tr>
<th>HONOR</th>
<th>MINIMUM GRADE POINT AVERAGE</th>
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<tbody>
<tr>
<td>Cum Laude</td>
<td>3.50</td>
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<tr>
<td>Magna Cum Laude</td>
<td>3.75</td>
</tr>
<tr>
<td>Summa Cum Laude</td>
<td>4.00</td>
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</tbody>
</table>

Upon graduation, students have the opportunity to become a member of the Alpha Beta Kappa Honor Society. Specific criteria can be obtained from the Registrar.

ACADEMIC HONORS
For students in all programs, the Dean’s and President’s Lists are formal recognition of superior academic achievement. Students who earn a quarterly grade point average of 3.25 to 3.75 are named to the Dean’s List and will receive a Dean’s List Certificate. Students who earn a grade point average from 3.76 to 4.25 are named to the President’s List and will receive a President’s List Certificate. Only full-time students may qualify for these honors. (See Units of Credit under Grading System). Part-time students enrolled in any program will receive a Certificate of Merit for a minimum grade point average of 3.25. Please note that special students are not eligible for honors awards.

DRUG AND ALCOHOL POLICY
This policy is in accordance with the “Drug Free Workplace Act” of 1988 and the “Drug-Free Schools and Communities Act” which requires any organization receiving federal contracts, grants, or awards of more than $25,000 to meet certain anti-drug standards. This policy must be distributed to each employee and each student every year. These anti-drug standards include the following:
Determination That a Complaint Exists:

1. Receipt of a complaint will be acknowledged in writing and the complainant will be informed of the steps to be taken to evaluate and resolve the complaint.
2. Acknowledgement of a Complaint: Receipt of a complaint will be acknowledged in writing and the complainant will be informed of the steps to be taken to evaluate and resolve the complaint.
3. Determination of Sufficient Information to Proceed: A determination will be made as to whether the complaint includes sufficient information to support the facts included in the complaint. The complaint should include contact information for the complainant, a written explanation of what happened, the injured person or group, and who committed the alleged discrimination. Missing information will be requested by phone or in writing and must be provided by the complainant within 20 calendar days of the request. If not provided within 20 calendar days, the complaint will be considered closed. Assistance with preparation of a complaint will be provided for individuals with disabilities.
4. Timeliness of Complaint: A complaint must be filed within 180 calendar days of the date of the last alleged act of discrimination in order to be considered timely. The filing date of the complaint is considered the earlier of the postmark date or the date the complaint was received by the Corporate Compliance Coordinator. A waiver of these requirements may be granted under conditions of documented incapacitation within the 180-day period. If a waiver is granted, the complaint must be filed within 60 days after the end of the period of incapacitation; if a waiver is not requested or requested but not granted, the complaint will be closed and the complainant will be notified.
5. Declining to Proceed Further: An investigation will be closed if the complaint is so weak, or unsubstantiated, or lacking in detail that it is without merit, or so incoherent that it cannot be considered to be grounded in fact; the complainant decides to withdraw the complaint; or the complainant or injured party dies. The complainant will be notified of this decision.
6. Resolution: Complaints will be investigated by interviewing witnessing and involved parties, reviewing written policies and procedures and file documents containing facts pertinent to the complaint. A notice of resolution will be issued to involved parties on conclusion of the investigation.

TITLE IX COORDINATOR

Title IX of the Education Amendments of 1972 protects people from discrimination based on sex in education programs or activities that receive Federal financial assistance. Title IX states that no person in the United States shall, on the basis of sex, be excluded from participation in, be denied the benefits of, or be subjected to discrimination under any education program or activity receiving Federal financial assistance. As a recipient of federal funding, Ohio Business College is required to operate in a nondiscriminatory manner. The Title IX Coordinator for Ohio Business College is:
GRIEVANCE PROCEDURE

To ensure due process and enable a good faith dispute resolution environment, if a student has any problems or concerns regarding his or her classes or instructors, the student is encouraged to speak with the instructor first. If the problem is not resolved, the student should make an appointment with the Director of Education who may involve the Department Head. The student may also speak with the Campus Director for further assistance, if required. The reason for the grievance policy is to resolve any complaints at the campus level. Should these conferences come to an impasse, the student may contact the Vice President of Tri-State Educational Systems, Inc. A student who feels his or her problems and concerns are not able to be resolved within the organizational structure of Ohio Business College should contact the Executive Director of State Board of Career Colleges and Schools. The address is 30 East Broad Street, 24th Floor, Suite 2481, Columbus, OH 43215. The telephone number is (614) 466-2752 or (877) 275-4219. A student may also contact the Council on Occupational Education at 7840 Roswell Road, Building 300, Suite 325, Atlanta, GA 30350. Telephone number (770) 396-3898 or (800) 917-2081 or at www.council.org.

CAMPUS SECURITY AND CRIME STATISTICS

The safety of all individuals, including employees, students, and visitors, on our campus is of utmost concern. Even though our campus has proven to be relatively crime free, each individual must take full responsibility for being aware of his or her own environment in order to reduce the chance of becoming a crime victim. While visiting our campus and surrounding areas, individuals should be aware of their personal security and safety along with the security and safety of their personal belongings.

When visiting our campus, it is expected that employees, students, and visitors will behave in a law-abiding manner, but the school cannot take responsibility for guaranteeing this. If a crime is witnessed or experienced, an accurate and prompt report should be made to the Registrar, the Campus Director, or any other school official. A written record of the crime and who reported it will be taken, and local law enforcement officials will be contacted. School officials will cooperate fully with local law enforcement, and appropriate legal action will be taken where warranted.

Examples of prohibited behaviors would include:

♦ Any act deemed illegal by local, state, or federal statutes and laws
♦ Rape, acquaintance rape, and other forcible and non-forcible sex offenses
♦ The possession, use, or sale of alcoholic beverages or illegal drugs
♦ Any violation of state underage drinking laws
♦ Unauthorized removal or possession of items belonging to others

The Annual Security Report for the years 2015, 2016, and 2017 may be obtained from the Campus Director’s office. The report will list, if any of the following crimes occurred in either the Sandusky or Sheffield Campus or on non-campus or public property adjacent to or used by Ohio Business College: murder, forcible and non-forcible sex offenses, robbery, aggravated assault, burglary, motor vehicle theft, manslaughter, arson, arrests of persons referred for campus disciplinary action for liquor law violations, drug-related violations, and weapons possession or any forms of “prejudice” crimes that show evidence of prejudice based on race, gender, religion, sexual orientation, ethnicity, or disability.

This listing is not intended to be a comprehensive listing of all illegal actions. These and any other illegal actions will be promptly responded to up to and including the immediate dismissal and removal from campus of any and all individuals involved. In the case of sexual assaults, employees and students are encouraged to contact local rape counseling and crisis centers and become aware of rape, acquaintance rape, and other forcible and non-forcible sex offenses. In addition, the school may provide brochures or pamphlets produced by specialists in sex offenses. If a sex offense occurs on or around campus, a school official should be immediately contacted and a written report made. Individuals are encouraged to preserve all evidence of these crimes until law enforcement officials have been notified and have responded. To obtain information concerning sexual offenders who may be enrolled here or living in the vicinity, interested individuals may go to www.nsopr.gov. On the victim’s request, school officials will assist in notifying local authorities. The Registrar, on request, will provide a listing of the telephone numbers and addresses of local off-campus counseling, mental health, or other services for victims of sex offenses. After an alleged sex offense, the school will respect a victim’s requests for special consideration that are possible and reasonable. Both the accuser and the accused (1) are entitled to the same opportunities to have others present during a disciplinary proceeding, and (2) will be informed of the final determination of any school disciplinary proceeding with respect to the alleged sex offense and concerning any sanction that is imposed against the accused.

RIGHT TO KNOW ACT

The United States Department of Education requires that all postsecondary institutions report completion and graduation rates to all prospective and current students.

By July 1, 2018, of the 72 full-time, first-time degree or diploma seeking students who began at Ohio Business College in the Fall of 2015, 51.4% have completed or graduated, 7% transferred to another institution, and 1% are still enrolled. For placement information, please refer to the Catalog Addendum.

STUDENT SERVICES

CAREER SERVICES

Career Services will readily supply information regarding present and future employment opportunities. Information on job requests from businesses and industries will be made
available to students who qualify. Ohio Business College makes no guarantee of placement, but will assist in obtaining initial contact with employers. Placement statistics are provided by the Admissions Department or Career Services Office.

GUIDANCE
The Campus Director, Director of Education, Department Heads, and Faculty serve as educational and career counseling advisors. Personal counseling that requires the services of a professional is referred to appropriate outside licensed agencies.

TUTORING
Students who are struggling with course material and have maintained satisfactory attendance have the opportunity to participate in free tutoring. Faculty members are available to the student for academic help whenever possible. Appointments should be made in advance with either the instructor or Registrar.

STUDENTS WITH SPECIAL NEEDS
Special classroom needs must be submitted in writing to the Campus Director eight weeks prior to the start of the quarter. Students with special needs are responsible for making these needs known to the college upon application and acceptance. Students with special needs that might interfere with their performance should contact the school at the beginning of the course with the appropriate documentation. Reasonable/equitable efforts will be made to accommodate such students, and in all cases prior arrangements must be made to ensure that any special needs can be met in an economical and timely fashion.

CERTIFICATION
Certification testing is available to students upon successful completion of certain courses. The College encourages students to take certification tests immediately upon completion of the related course. Otherwise, certification test(s) must be completed within six months from the last day of the quarter in which he or she completed the course. Students in the medical assisting program take the Registered Medical Assistant (RMA-AMT) certification test at the end of their fourth (4th) quarter.

LIBRARY/RESOURCE CENTER
Ohio Business College takes pride in offering a wide range of library services to enhance your educational experience. The services provided to students include the following:

- Research Guides
- Evaluating and Citing Sources
- Faculty, Instruction, & Curriculum Support
- Borrowing, Renewing, and Requesting
- Online Resources
  - LIRN (Library and Information Resource Network)
  - Lexis Nexis (legal resources)
- Print Resources
- Periodical Subscriptions
- Newspaper Subscriptions

The libraries are equipped with computers and printers, and provide students with a quiet area to study. Each library has specific posted hours in which a Library Coordinator is available to assist students in doing research projects.

ARTICULATION AGREEMENTS
Ohio Business College has articulation agreements in place for those graduates who wish to continue their education. In order for students to receive the full benefits of any articulation agreement, they must contact the receiving college’s representative, who holds the transferability of credit information. The colleges in which Ohio Business College has articulation agreements with are: DeVry University, Kaplan University, National American University, Franklin University, and Strayer University. These college’s representatives can be obtained from the Career Services Director or Director of Education.

STUDENT RECORDS POLICY (FERPA)
Student educational records are official documents protected by the Family Educational Rights and Privacy Act (FERPA). FERPA affords a student certain rights with respect to educational records. Copies of educational records or personally identifiable information concerning student records will not be released to anyone outside Ohio Business College, except as required or allowed by law, without the student’s written consent. No provisions have been made for providing electronic signatures. Disclosures to school officials with legitimate educational interests are permitted without consent. A school official is a person employed by the school in an administrative, supervisory, academic or research, or support staff position; a person or company with whom the school has contracted (such as an attorney, auditor, or collection agent; or a student serving on an official committee or assisting another school official in performing his or her tasks.

Risks to security and confidentiality of information are assessed periodically and adjusted as deemed necessary and appropriate. According to FERPA, students have the right to inspect and review their educational records. To do so, a student must submit a written request to the Registrar, specifying the records desired and their location. The request will be granted as soon as practicable, but in no case more than 45 days after the request is received by the Registrar.

Definition of Terms

Restricted access to directory or public information – Students have the right to restrict access to directory or public information. This request must be done in the Registrar’s office. When a student restricts their directory or public information, that information will only be used to meet the direct educational needs of the student.

If a student requests restriction to their directory or public information, the college will respond to inquiries as follows: “We are not permitted under FERPA regulations to give out any information without the student’s consent.” If a student signs a consent form to release specific information, the college will only release information after verification of a picture identification.

Education record – any record maintained by the institution that is directly related to a student or
students; any record that contains a student’s name(s) or information from which an individual student can be personally (individually) identified; these records include: files, documents, and materials in whatever medium (handwriting, print, tapes, disks, film, microfilm, microfiche) which contain information directly related to students and from which students can be personally (individually) identified. The contents of an education record may appear in a variety of forms, such as: handwritten document, computer file, computer screen, printout, verbal exchange. Student information must be handled with care regardless of the form it is presented.

School official – a person employed by the college in an administrative, supervisory, academic research, or support staff position (including law enforcement and health staff personnel); a person elected to the Board of Trustees; a company employed by or under contract to the college to perform a special task such as the attorney, auditor, or collection agency; a student serving as an official. Campus Directors are designated as responsible for safeguarding all student records.

Directory or public information – Ohio Business College has designated the following information as Directory or Public Information:

- The following Directory information may be released by telephone:
  - Student’s dates of attendance
  - Date of graduation and degree or diploma earned
- The following Directory Information will be released only in response to a written request:
  - Student’s address
  - Telephone listing
  - Program of study
  - Awards received
  - Most recent previous education agency or previous institution attended
  - Photo
  - Honors received

Personally identifiable information – personally identifiable information includes, but is not limited to: student number; grades/exam scores; grade point average; social security number; parent address; parent phone; detail of registration information (i.e., courses, times); race; ethnicity; nationality; gender; date of birth; total credits; academic advisement; number of credits enrolled in a quarter; emergency contact; personal characteristics or other information which would make the student’s identify easily traceable, bank and credit card account numbers, income and credit.

Sole possession notes – a record you never share with anyone else and that is maintained solely by you. The right to inspect and review records does not extend to personal notes of faculty or staff, medical treatment records, parents’ financial records, and other documents of a confidential nature.

If, after inspecting the records, a student wishes to alter, correct, or delete inaccurate or misleading information that is believed to violate privacy or other rights, the student may request a correction or deletion in writing. If this request is denied, the student will be given a copy of the questioned records and may request a hearing in writing. The student will submit the request to the Campus Director specifying the portion of the record being questioned, the reason, and the desired change. A review of this request will be conducted within a reasonable time, and a written decision will be issued. If the student is not satisfied with the review results, he or she may submit written comments, which will be maintained with the questioned records.

TUITION, FEES, PAYMENT AND REFUND POLICY

TUITION AND FEES

Please refer to the current Tuition and Fees Schedule. Students are required to pay the cost of tuition, books, and fees quarterly in advance; any other arrangements must be made through the Financial Aid Office or the Student Accounts Office prior to the start of the quarter.

Tuition, fees, and book charges are subject to change. Ohio Business College will provide a 60 day notice of any increases of tuition and/or fees to all currently enrolled students.

CANCELLATION OF ENROLLMENT

A full refund of all monies is made if the applicant cancels the enrollment within five (5) calendar days, provided the applicant has not entered class or begun training. After five (5) calendar days the application fee is non-refundable.

FINANCIAL AID INFORMATION

GENERAL INFORMATION

Financial assistance in the form of loans, grants, and scholarships is available to qualified students. Ohio Business College makes every possible effort to aid those students who need financial assistance in order to complete their education.

A prospective student and his or her family are encouraged to visit the Financial Aid Office at Ohio Business College for detailed information, forms, and assistance in completing application forms for financial aid programs. Regardless of any estimated financial assistance the student does or does not actually receive, the student remains responsible for all costs.

It is a fundamental principle of financial aid that the student’s first resource must be his or her own earning capacity, followed by the income and assets of his or her immediate family. When those resources are not adequate to meet the cost of a student’s education, Ohio Business College administers several assistance programs to help the student finance his or her education. The actual amount of aid a student may receive depends on his or her financial need, full-time or half-time status, length of enrollment during the academic year, cost of education, and availability of funds. Changes in program eligibility requirements may also impact actual receipt of funds.

In general, to receive federal or state aid, a student must meet the following criteria:

1. Have financial need, except for some loan programs;
2. Have a high school diploma or a General Educational
Development (GED) certificate;
3. Be enrolled as a regular student working toward a degree or diploma in an eligible program and attending school; students enrolled as special students are not eligible for financial aid;
4. Be a U.S. citizen or eligible non-citizen;
5. Have a valid Social Security Number;
6. Maintain satisfactory progress in the course of study being pursued;
7. Not be in default on any Federal Educational Loan or owe a refund or repayment on a Federal Pell or Federal Supplemental Educational Opportunity Grant received for attendance at any college;
8. Be registered with the Selective Service, if required.

*NOTE: Once an individual provides OBC with a certificate of eligibility for entitlement to educational assistance under chapter 31, Vocational Rehabilitation or 33, Post 9/11 GI Bill benefits, he or she will not have any penalty imposed, incur late fees, be denied access to classes, or have his or her education interrupted because of the delayed disbursement of funding (portion of funds paid by VA) from the Department of Veterans Affairs under chapter 31 or 33.

GRANTS, LOANS, AND SCHOLARSHIPS

Grants and Scholarships are a source of funding for school that does not have to be paid back. Loans are a source of funding for school that is required to repay at a later date.

The following financial aid is available to those who qualify:

Grants (do not require repayment)

♦ Federal Pell Grant (Pell)
  ♦ The Federal Pell Grant Program provides need-based grants to eligible students. Grant amounts are dependent on: the student's family financial situation; the cost of attendance as determined by the institution; the student's enrollment status (full-time or part-time); and whether the student attends for a full academic year or less.

♦ Federal Supplemental Educational Opportunity Grant (FSEOG)
  ♦ The FSEOG Program provides need-based grants for undergraduate students with exceptional financial need who are also Federal Pell Grant recipients.

♦ Ohio College Opportunity Grant (OCOG)
  ♦ The Ohio Board of Regents administers the Ohio College Opportunity Grant (OCOG) program, which provides grant money to Ohio residents who demonstrate financial need.

Loans (require repayment)

♦ Federal student loans are loans that are funded by the federal government and must be repaid with interest.

♦ Federal Direct Student Loan-Subsidized – are loans made to eligible undergraduate students who demonstrate financial need to help cover the costs of higher education at a college or career school. Student is not charged interest on the loan while in school and during deferment periods.

♦ Federal Direct Student Loan-Unsubsidized – are loans made to eligible undergraduate students, but in this case, the student does not have to demonstrate financial need to be eligible for the loan. Student is responsible for interest during all periods.

♦ Federal Direct Loan-Plus – are loans made to parents of dependent undergraduate students to help pay for education expenses not covered by other financial aid. Parent is responsible for interest during all periods.

♦ Other Loan Programs – A private student loan is a nonfederal loan issued by a lender such as a bank or credit union.

Scholarships (do not require repayment)

♦ LEADS!
  Leadership, Excellence, and Dedication Scholarship for High School Seniors. Each year the institution donates scholarship money to the LEADS Scholarship (formerly the Legislative Scholarship) Program sponsored by the Ohio-Michigan Association of Career Colleges and Schools (OMACCS). The Association requires the applicants to be a current high school senior, with a “C” or better grade point average, who has been nominated by a civic or community leader or a member of the State legislature. The scholarship applications and requirements are published each fall by the Ohio-Michigan Association of Career Colleges and Schools and mailed by the Association to guidance counselors. The institutions high school representative also publicizes the scholarship by mailing copies of the applications to high school seniors who have shown previous interest in our college. This representative informs high school seniors of the scholarship while at college fairs, school visits, and other public events. A board representing the Association, which does not include any of our staff or faculty, chooses the recipient.

Registration processing fees, books, lab charges, and student general fees are to be paid by the student.

Applications are available at High School Guidance Departments or at Ohio Business College. Deadlines are determined by OMACCS on an annual basis. Further information can be obtained from the Association by contacting them at 2109 Stella Court, Suite 125; Columbus, OH 43215 or by telephone at 614-487-8180.

♦ Ohio Business College Community Scholarship
  The institution offers the Ohio Business College Community Scholarship in the amount of $250 (tuition credit) each quarter. A board representing those program officials, which do not include any of our staff or faculty, chooses the recipient. The
requirements include being a high school graduate, apply within six months or sooner, of high school graduation, have a high school GPA of 2.5 or higher, letter explaining why applying for the scholarship, and a letter of recommendation.

FEDERAL WORK STUDY PROGRAM

Ohio Business College participates in the Federal Work Study Program. This program allows eligible students to work part-time both on campus and off. The Federal Work Study is part of the Federal Financial Aid program so the student must complete the FAFSA in order to determine eligibility.

To be eligible, a student must:
♦ demonstrate financial need
♦ be enrolled as a regular degree/certificate seeking students
♦ be a US citizen or eligible non-citizen
♦ have a social security number
♦ may not be in default on any student loans

If you are interested in the Federal Work Study Program, make sure you check that on your FAFSA and see your Financial Aid Administrator for complete eligibility and regulations.

REFUND POLICY

Business, HVAC/R, and allied health students are charged tuition and fees on a quarterly basis during which they attend classes. Refer to the Catalog Addendum for the most recent published Tuition and Fee Schedule. This refund policy is intended for those students who withdraw from all classes at the college. For those who withdraw (drop) an individual course but remain in other courses, their financial aid may need to be reevaluated to determine a possible refund. If this is the case, see the Financial Aid Department.

Ohio Business College uses the Council on Occupational Education’s refund policy. The refund policy is based on credit and clock hour programs. Refunds are to be made within 45 days after the school has determined that a student has withdrawn or been notified of the student’s cancellation. The date of determination of withdrawal is defined as the last date of physical attendance and participation in an academic activity at the college.

All refunds are calculated based on tuition and fees. The refund policy for students attending Ohio Business College who incur a financial obligation for a period of 12 months or less is as follows:
♦ All prospective students are required to attend a personal interview prior to enrollment in to the program.
♦ Students who have not visited the school facility prior to enrollment have the opportunity to withdraw without penalty within three days following either attendance at a regularly-scheduled orientation or following a tour of the facilities and inspection of the equipment.
♦ During the drop period (receiving a grade of WD) of financial obligation, the institution refunds 100% of the tuition.
♦ During the first 10% of the period of financial obligation, the institution refunds at least 90% of the tuition;
♦ After the first 10% of the period of financial obligation and until the end of the first 25% of the period of obligation, the institution refunds at least 50% of the tuition;
♦ After the first 25% of the period of financial obligation and until the end of the first 50% of the period of obligation, the institution refunds at least 25% of the tuition; and
♦ After the first 50% of the period of financial obligation, the institution may retain all of the tuition.

A student withdrawing from school during the first week of classes may return unmarked textbooks that were purchased from Ohio Business College to the Student Accounts Office to receive a refund credit on their account. For a full refund, books must be returned within the first two weeks of the quarter. A student is responsible for returns through either the College’s Bookstore website or with assistance through the Student Accounts Office. Please note: the student will not be reimbursed any shipping costs. Lab and supply fees are charged in addition to the tuition and are refunded on a pro-rated basis.

If a student withdraws from school, the amount of monies disbursed for non-institutional educational expenses will be based on the expenses incurred by the student up to the time of withdrawal, based on established budgets. No overpayment will result after half of the payment period has been completed.

*Should OBC cancel a course offering, students will automatically receive a 100% refund of any tuition and fees paid for that course.

VETERANS REFUND POLICY

Students using VA Educational Benefits or their eligible persons sponsored as students fail to enter the Program or withdraw or are discontinued therefrom at any time prior to completion, the amount charged for tuition, fees and other charges shall not exceed the approximate pro rata portion of the total charges for tuition, fees and other charges that the length of the non-accredited program bears to its total length.

Refunds will be made within 45 days of date of determination (normally last date of attendance).

RETURN OF TITLE IV FUNDS POLICY

The Federal Department of Education specifies how Ohio Business College must determine the amount of Federal Student Aid (FSA) assistance a student earns if he/she withdraws from school. The FSA programs available at OBC that are covered by this law are: Federal Pell Grants, Stafford Loans, and PLUS Loans. For state grant aid, the amount earned when a student withdraws is equal to the % of tuition and fees earned according to OBC’s institutional refund policy. When a student withdraws or is terminated, the funds returned to Title IV programs will take place in the following order:
♦ Federal Direct Student Loan-Unsubsidized
♦ Federal Direct Student Loan-Subsidized
♦ Federal Direct Plus Loan
Because Ohio Business College is a school that is required to take attendance, the law specifies that OBC must routinely monitor attendance records to determine in a timely manner when a student has withdrawn. This determination must be made no later than two weeks (14 calendar days) after the last date of attendance according to the schools attendance records. Even though OBC has a policy that states a student who is absent more than 30% of the scheduled class meetings before dismissal is a consideration, the date of withdrawal determination will never be more than two weeks after the last date of attendance. If a student provides notification of withdrawal earlier than the two weeks after the last date of attendance, and there is no class or activity participation after that notification, the withdrawal determination date will be the date the student provided notification. Although, the last date of attendance is always used to determine refund amounts. All refunds will be calculated and made by 45 days after the withdrawal determination date.

When a student withdraws during a quarter, the amount of FSA program assistance that has been earned up to his/her last date of attendance is determined by a specific formula. If the student received (or his/her parent received on his/her behalf) less assistance than the amount that he/she earned, he/she may be able to receive those additional funds. If he/she received more assistance than he/she earned, the excess funds must be returned by the school and/or he/she.

The amount of assistance that he/she has earned is determined on a prorata basis. For example, if he/she completed 30% of the quarter, he/she earned 30% of the assistance he/she was originally scheduled to receive for that quarter. Once he/she has completed 60% or more of the quarter, he/she earned all the assistance that he/she was scheduled to receive for that quarter.

If he/she did not receive all of the funds that he/she earned, he/she may be due a post-withdrawal disbursement. If the post-withdrawal disbursement includes loan funds, he/she may choose to decline the loan funds so that he/she doesn’t incur additional debt. Ohio Business College may automatically use all or a portion of his/her post-withdrawal disbursement (including loan funds, if he/she accepts them) for tuition, fees, and book charges. For all other school charges, his/her permission to use the post-withdrawal disbursement is assumed unless he/she tells OBC otherwise. Unless he/she tells OBC otherwise within 14 days, it is also assumed that he/she will want to reduce any outstanding loan debts if he/she has a credit balance on his/her account.

There are some FSA funds that he/she was scheduled to receive that he/she cannot earn once he/she withdraws because of other eligibility requirements. For example, if a loan has not been certified or originated prior to his/her withdrawal, he/she will not earn any FFEL or Direct loan funds that he/she would have received had he/she remained enrolled.
CONSUMER INFORMATION REQUIREMENTS

Federal regulations require higher education institutions to provide basic information about the institution and about financial aid to enrolled and prospective students. The chart below reflects the information we are required to provide and where students may find this information. Students may obtain these documents from any school employee.

<table>
<thead>
<tr>
<th>Information</th>
<th>WHERE OBTAINED:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Types of federal financial aid available to students</td>
<td>Financial Aid Office (FAO)</td>
</tr>
<tr>
<td>Types of agency and private aid</td>
<td>FAO/Training Manager</td>
</tr>
<tr>
<td>Types of state and local aid, school, and INFORMATION private aid</td>
<td>FAO/Training Manager</td>
</tr>
<tr>
<td>Application procedures and eligibility determinations</td>
<td>FAO/Training Manager</td>
</tr>
<tr>
<td>How aid is applied/distributed</td>
<td>FAO/Training Manager</td>
</tr>
<tr>
<td>Student rights and responsibilities in regard to aid</td>
<td>FAO/Training Manager</td>
</tr>
<tr>
<td>For loans: terms, repayment schedules, exit counseling</td>
<td>FAO/Registrar</td>
</tr>
<tr>
<td>Satisfactory Academic Progress policies</td>
<td>School Catalog</td>
</tr>
<tr>
<td>Drug and alcohol abuse prevention methods</td>
<td>FAO/Training Manager</td>
</tr>
<tr>
<td>Terms for deferment of education loans for community service</td>
<td>FAO</td>
</tr>
<tr>
<td>Accreditation, approval, licensure information</td>
<td>School Catalog</td>
</tr>
<tr>
<td>Special facilities and services available to disabled students</td>
<td>Registrar</td>
</tr>
<tr>
<td>Cost of attendance</td>
<td>Enrollment agreement/FAO</td>
</tr>
<tr>
<td>Refund requirements for aid programs when a student withdraws</td>
<td>FAO/Training Manager</td>
</tr>
<tr>
<td>Programs offered</td>
<td>School catalog</td>
</tr>
<tr>
<td>Descriptions of the educational facilities</td>
<td>School catalog</td>
</tr>
<tr>
<td>Listings of faculty and other instructional personnel</td>
<td>School catalog</td>
</tr>
<tr>
<td>Campus Crime Statistics</td>
<td>School catalog</td>
</tr>
<tr>
<td>Completion and graduation rates</td>
<td>School catalog</td>
</tr>
<tr>
<td>Local, state, and federal laws relating to drugs and alcohol</td>
<td>FAO/Training Manager</td>
</tr>
<tr>
<td>Health risks associated with the use of illicit drugs and alcohol</td>
<td>FAO/Training Manager</td>
</tr>
<tr>
<td>School sanctions imposed on student or employees for conduct</td>
<td>School catalog</td>
</tr>
<tr>
<td>Family Rights and Privacy Act (FERPA) info</td>
<td>School catalog</td>
</tr>
</tbody>
</table>

ORGANIZATION AND STRUCTURE

TRI-STATE EDUCATIONAL SYSTEMS, INC.
CORPORATE STRUCTURE

Preliminary, Inc., DBA Ohio Business College, is a wholly owned subsidiary of Tri-State Educational Systems, Inc.
6690 Germantown Road
Middletown, Ohio 45042
Phone: (513) 424-1237
Fax: (513) 424-6261

CORPORATE OFFICERS

Mr. David Gleason, President/Owner
Mr. Steven Tidwell, Owner
Mr. Eric Roller, Vice President Finance
Ms. Melissa Warner, Vice President Human Resource and Corporate Secretary
Ms. Jackie Marshall, Vice President Education

COLLEGE OFFICERS

Ms. Carson Burke, Director, Sheffield Village
(Main Campus)
Ms. Jackie Marshall, Director, Sandusky (Branch Campus)
Ms. Melissa Warner, Director, Dayton (Branch Campus)
BUSINESS PROGRAMS
# Academic Calendar for Business Programs 2019-2020

**Winter Quarter — January 7, 2019 to March 15, 2019**

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>January 7</td>
<td>Winter Quarter Starts</td>
</tr>
<tr>
<td>January 21</td>
<td>Martin Luther King Day (Classes Held)</td>
</tr>
<tr>
<td>February 8</td>
<td>Last day to withdraw from class(es) without grade penalty</td>
</tr>
<tr>
<td>March 15</td>
<td>Winter Quarter Ends</td>
</tr>
<tr>
<td>March 18-22</td>
<td>Exams and Makeup Classes</td>
</tr>
</tbody>
</table>

**Spring Quarter — April 1, 2019 to June 7, 2019**

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>April 1</td>
<td>Spring Quarter Starts</td>
</tr>
<tr>
<td>May 3</td>
<td>Last day to withdraw from class(es) without grade penalty</td>
</tr>
<tr>
<td>May 27</td>
<td>Memorial Day (No Classes)</td>
</tr>
<tr>
<td>June 7</td>
<td>Spring Quarter Ends</td>
</tr>
<tr>
<td>June 10-14</td>
<td>Exams and Makeup Classes</td>
</tr>
</tbody>
</table>

**Summer Quarter — June 24, 2019 to August 30, 2019**

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>June 24</td>
<td>Summer Quarter Starts</td>
</tr>
<tr>
<td>July 4</td>
<td>Fourth of July recognized (No Classes)</td>
</tr>
<tr>
<td>July 26</td>
<td>Last day to withdraw from class(es) without grade penalty</td>
</tr>
<tr>
<td>August 30</td>
<td>Summer Quarter Ends</td>
</tr>
<tr>
<td>September 2</td>
<td>Labor Day (No Classes)</td>
</tr>
<tr>
<td>September 3-6</td>
<td>Exams and Makeup Classes</td>
</tr>
</tbody>
</table>

**Fall Quarter — September 23, 2019 to November 29, 2019**

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>September 23</td>
<td>Fall Quarter Starts</td>
</tr>
<tr>
<td>October 25</td>
<td>Last day to withdraw from class(es) without grade penalty</td>
</tr>
<tr>
<td>November 28-29</td>
<td>Thanksgiving Break (No Classes)</td>
</tr>
<tr>
<td>November 29</td>
<td>Fall Quarter Ends</td>
</tr>
<tr>
<td>December 2-6</td>
<td>Exams and Makeup Classes</td>
</tr>
</tbody>
</table>

**Winter Quarter — January 13, 2020 to March 20, 2020**

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>January 13</td>
<td>Winter Quarter Starts</td>
</tr>
<tr>
<td>January 20</td>
<td>Martin Luther King Day (Classes Held)</td>
</tr>
<tr>
<td>February 14</td>
<td>Last day to withdraw from class(es) without grade penalty</td>
</tr>
<tr>
<td>March 20</td>
<td>Winter Quarter Ends</td>
</tr>
<tr>
<td>March 23-27</td>
<td>Exams and Makeup Classes</td>
</tr>
</tbody>
</table>

**Spring Quarter — April 6, 2020 to June 12, 2020**

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>April 6</td>
<td>Spring Quarter Starts</td>
</tr>
<tr>
<td>May 8</td>
<td>Last day to withdraw from class(es) without grade penalty</td>
</tr>
<tr>
<td>May 25</td>
<td>Memorial Day (No Classes)</td>
</tr>
<tr>
<td>June 12</td>
<td>Spring Quarter Ends</td>
</tr>
<tr>
<td>June 15-19</td>
<td>Exams and Makeup Classes</td>
</tr>
</tbody>
</table>

**Summer Quarter — June 29, 2020 to September 4, 2020**

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>June 29</td>
<td>Summer Quarter Starts</td>
</tr>
<tr>
<td>July 4</td>
<td>Fourth of July recognized</td>
</tr>
<tr>
<td>July 31</td>
<td>Last day to withdraw from class(es) without grade penalty</td>
</tr>
<tr>
<td>September 4</td>
<td>Summer Quarter Ends</td>
</tr>
<tr>
<td>September 7</td>
<td>Labor Day (No Classes)</td>
</tr>
<tr>
<td>September 8-11</td>
<td>Exams and Makeup Classes</td>
</tr>
</tbody>
</table>

**Fall Quarter — September 28, 2020 to December 4, 2020**

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>September 28</td>
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</tr>
<tr>
<td>November 26-27</td>
<td>Thanksgiving Break (No Classes)</td>
</tr>
<tr>
<td>December 4</td>
<td>Fall Quarter Ends</td>
</tr>
<tr>
<td>December 7-11</td>
<td>Exams and Makeup Classes</td>
</tr>
</tbody>
</table>
ADMISSIONS REQUIREMENTS FOR THE BUSINESS PROGRAMS

BUSINESS PROGRAMS ADMISSIONS REQUIREMENTS:

For applicants declaring a program of study, Ohio Business College administers an assessment in both English and math. The results indicate area(s) in which applicants are strong or gives an opportunity to prepare more effectively for certain courses. The results determine whether the applicant will be required to complete essential courses in English and math.

Minimum scores are:

♦ Reading and writing scores must be at least 230 or higher or the student will be placed in Essential English.
♦ The Mathematic score must be at least 240 or the student will be placed in Essential Math.

ACADEMIC POLICIES

CLASS SCHEDULES

Day classes are generally offered 8:30 a.m. until 1:30 p.m. Monday through Friday with additional hours scheduled when required. Evening classes are generally offered 5:30 p.m. until 10:30 p.m. Monday through Thursday with additional hours scheduled when needed. Afternoon, Friday evening, and Saturday classes are occasionally offered if deemed necessary.

Lab Classes: Several courses require a substantial amount of academic work to be completed that will require additional time over and above the scheduled course hours. The Lab provides supervised/unsupervised time for completion of class programs, projects and assignments as well as other educational activities designed to enhance skills and understanding of the material studied.

Scheduling Classes: Each student is required to complete a registration form for every quarter of enrollment. Scheduling for the following quarter is usually done during the sixth through the eighth week of the current quarter. Because some classes have limited enrollment and may be closed early, students are encouraged to schedule as soon as possible. Any changes to the student’s schedule must be made with the permission of the Director of Education or Campus Director. Generally, classes with eight students or fewer will be canceled.

The Campus Director or Director of Education, Financial Aid Administrator, and Student Accounts Specialist must approve students’ schedules.

Breaks: A 10-minute break will be given for each sixty minute class period. Two 10-minute breaks may be combined at the end of one sixty minute period and the beginning of another sixty minute period to allow for a 20-minute break.

INDEPENDENT STUDY

Independent study courses are offered for business degree and diploma seeking students. Degree seeking students must be in the second year of study and diploma students must be within twenty-four credit hours of program completion. These courses will always be combined with resident courses. These courses may not be available as resident courses during the current quarter. Students will be required to report to a faculty member at the school for an initial consultation, receive the course syllabus and course outline, review the course requirements, and due dates for assignments. Students then meet with their assigned faculty member for a minimum of five more times throughout the quarter to discuss the course material, turn in assignments, and take tests. Course work required, and credit earned, will closely parallel resident course requirements, and all assignments must be successfully completed by the end of the quarter.

AUDIT POLICY

♦ Full tuition will be charged for any audit class.
♦ Audit classes are not financial aid eligible.
♦ There will be no attendance requirement for a student auditing a class.
♦ A student auditing a class will not be required to take quizzes or tests, whether oral or written.
♦ No credits will be awarded for an audited course.
♦ The student’s permanent record will reflect the course was taken on an audit basis.
♦ Audit status must be declared at time of registration and cannot be changed.
♦ A student taking two classes (eight credit hours) for a grade and an audit class will be classified as a part-time student. To be classified as a full-time student, a student must enroll in three classes for credit in addition to the audit class.

DRESS CODE AND PERSONAL HYGIENE GUIDELINES

Students’ dress and personal hygiene at should reflect high standards of self-image so that each student may share in promoting a positive, healthy and safe atmosphere within the College. Ohio Business College understands and fully supports students’ right to self-expression yet the College does have an obligation to create a living and learning environment where all members of the community are comfortable and not offended by inappropriate dress. Appropriate attention should be given to personal cleanliness and hygiene conducive to the student’s well-being and the well-being of others. The College understands that an individual’s choice of dress often directly reflects current trends, individuality and personality. These guidelines are not intended to unfairly restrict or eliminate individuality or creativity in dress. Contrarily, the guidelines are to assist in preparing students to make important and appropriate decisions regarding attire for the professional workplace.
Examples of inappropriate dress and/or appearance:

- Do rags, stocking caps, hair wraps, bandanas, skull caps, baseball caps or hoods.
- Clothing which allows undergarments to be visually observed including sagging pants and short shorts.
- Sports bras, bathing suit tops, undergarments, pajamas, midriffs or halters, mesh or netted shirts, tube tops, cut-off t-shirts, or muscle shirt.
- Attire that displays obscene, profane, lewd, illegal or offensive images or words.
- Footwear not made for outside wear.

Upon arrival at the College for class, a student may be counseled on his or her choice of attire and/or be asked to modify his or her attire before attending class.

TEXTBOOKS

Students may, but are not required to, purchase textbooks each quarter from Ohio Business College’s online book store. Students wishing to purchase books from a source other than Ohio Business College should check with the Student Accounts Specialist each quarter for the title, ISBN, and edition of the textbooks being used. The school sponsors a book buys back during designated times during the quarter in which certain books will be purchased. The school reserves the right to determine which books will be bought at a discounted rate. Used textbooks may be purchased at a discounted rate, if available. Due to copyright laws, the school is not permitted to copy any part of textbooks or workbooks.

A student that is unable to start the quarter or withdraws from school during the first week of classes may return textbooks that were purchased from Ohio Business College if: a) they provide a copy of the voucher or sales receipt that was included in their original shipment, b) the return is made during the same semester the materials were purchased, c) the materials are received by us within 21 days of the receipt on their voucher or sales receipt, and d) the materials are in mint, re-saleable condition, wrapped items or sealed CD's can only be returned if the plastic or seal is not opened. If the student meets these requirements, they may return their materials to: Bookstore Returns Department, 550 Smith St, Farmingdale, NY 11735 to receive a full refund credit on his or her account. Please note: the student will not be reimbursed the amount of the initial shipping cost.

PROGRAMS OF STUDY

Ohio Business College offers programs leading to a Diploma or to an Occupational Associate Degree of Applied Business or Associate of Applied Science. All programs are comprised of these two levels of completion:

**Diploma Level**

The diploma level generally requires completion of 40 quarter credit hours and is designed to be completed in three to four academic quarters or twelve months. This level develops skills that may enhance employment possibilities at the entry level.

**Occupational Associate Degree Level**

The associate degree level generally requires completion of 92 quarter credit hours and is designed to be completed in six to eight academic quarters or twenty-four months. This level is for individuals who desire the benefits of an associate degree that advances skills beyond the diploma level. Requirements for the occupational associate degree include general education courses that are conducive to enhancing business management and leadership skills.

**General Education Requirements**

Each student enrolled in the associate degree level must earn 20 credit hours in general education. General education courses provide understanding of social and cultural life for students living as citizens of the United States in a time of increasing global interaction with people from a variety of cultural backgrounds. The general education courses also include opportunities for students to use both verbal and non-verbal communication in examining the role of human values in society. Written communication skills as well as reading and listening skills will receive intense development in these courses. Students will be prepared for the critical thinking and problem solving skills necessary to participate effectively in all areas of life. General education courses are noted in the curriculum.

**Course Numbering System**

Course numbers in the 100 level numbering sequence indicate courses recommended for students in the first year of their programs. Such courses are normally foundation courses or sequences of courses designed to prepare students for more advanced course work either in the same subject area or a related subject area. Consecutive course numbers normally indicate a progression of course numbers in which lower-numbered courses are prerequisites to higher-numbered courses. Higher numbers among non-sequential courses do not necessarily indicate greater complexity or difficulty of course content.

**Course numbers in the 200 level numbering sequence** indicate courses recommended for students in the second year of their programs. Such courses normally have stated prerequisites to indicate the preparation that is required for enrollment in these courses.

**Essential skills courses in English and math** are designed for students whose assessments results indicate a need for basic skills before engaging in the coursework demanded by their programs. A student, who demonstrates proficiency through entrance placement, will be registered in the published course of study.
ASSOCIATE DEGREE IN APPLIED BUSINESS IN
ACCOUNTING AND BUSINESS MANAGEMENT
(ACB 18)

<table>
<thead>
<tr>
<th>Technical Courses</th>
<th>Quarter Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>AC 102 Accounting II</td>
<td>4</td>
</tr>
<tr>
<td>AC 103 Accounting III</td>
<td>4</td>
</tr>
<tr>
<td>AC 104 Payroll Accounting</td>
<td>4</td>
</tr>
<tr>
<td>AC 105 Computerized Accounting</td>
<td>4</td>
</tr>
<tr>
<td>AC 205 Tax Accounting</td>
<td>4</td>
</tr>
<tr>
<td>BA 103 Small Business Management</td>
<td>4</td>
</tr>
<tr>
<td>BA 111 Career Planning and Success</td>
<td>2</td>
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<tr>
<td>BA 206 Externship</td>
<td>2</td>
</tr>
<tr>
<td>CA 107 Graphics Presentation</td>
<td>4</td>
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<tr>
<td>Electives</td>
<td>16</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Basic Courses</th>
<th>Quarter Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>AC 101 Accounting I</td>
<td>4</td>
</tr>
<tr>
<td>BA 110 Business Communication</td>
<td>4</td>
</tr>
<tr>
<td>CA 104 Word Processing I</td>
<td>4</td>
</tr>
<tr>
<td>CA 105 Spreadsheets I</td>
<td>4</td>
</tr>
<tr>
<td>CO 104 Composition I</td>
<td>4</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>General Education Courses</th>
<th>Quarter Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>CA 101 Introduction to Computer Science</td>
<td>4</td>
</tr>
<tr>
<td>CO 105 Composition II</td>
<td>4</td>
</tr>
<tr>
<td>CO 106 Interpersonal Communication</td>
<td>4</td>
</tr>
<tr>
<td>MA 103 Introduction to College Mathematics</td>
<td>4</td>
</tr>
<tr>
<td>SS 102 Psychology</td>
<td>4</td>
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<tr>
<td>SS 103 Political Science</td>
<td>4</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Elective Courses (choose 4 courses (that do not already appear in Technical Courses))</th>
<th>Quarter Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>BA 104 Human Resource Management</td>
<td>4</td>
</tr>
<tr>
<td>HR 105 Training and Development</td>
<td>4</td>
</tr>
<tr>
<td>MK 101 Principles of Marketing</td>
<td>4</td>
</tr>
<tr>
<td>MK 104 Customer Service and Relationship Management</td>
<td>4</td>
</tr>
<tr>
<td>MK 105 Event Planning and Promotion</td>
<td>4</td>
</tr>
<tr>
<td>MK 202 Social Media &amp; Internet Marketing</td>
<td>4</td>
</tr>
</tbody>
</table>

TOTAL CREDIT HOURS.......................................................................................................................92

Objectives
The accounting and business management program offers a well-rounded education for those seeking an entry-level position in the business field. Technical courses provide an excellent core business foundation while the General Education classes reinforce knowledge needed to achieve success. The intent of this program is to provide the graduate with a strong background in management, accounting, and computer applications. Students receive focused courses to develop expertise in the accounting field. Coursework develops skills in general, tax, payroll and computerized accounting. Accounting and business management majors participate in an externship during their final quarters of study. This experience provides an opportunity to gain valuable field experience.

Graduates from the Accounting and Business Management program may find opportunities in businesses, organizations, and firms that use and apply accounting principles and procedures.
ASSOCIATE DEGREE IN APPLIED BUSINESS IN
OFFICE ADMINISTRATION
(AOP 18)

<table>
<thead>
<tr>
<th>Technical Courses</th>
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<tbody>
<tr>
<td>BA 103 Small Business Management</td>
<td>4</td>
</tr>
<tr>
<td>BA 111 Career Planning and Success</td>
<td>2</td>
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<tr>
<td>BA 206 Externship</td>
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<tr>
<td>CA 107 Graphics Presentation</td>
<td>4</td>
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<tr>
<td>CA 202 Desktop Publishing</td>
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<tr>
<td>CA 210 Integrated Office</td>
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<tr>
<td>CS 110 Digital Applications</td>
<td>4</td>
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<tr>
<td>CA 211 Administrative Office Procedures</td>
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</tr>
<tr>
<td>MK 104 Customer Service and Relationship Management</td>
<td>4</td>
</tr>
<tr>
<td>Electives choose 4 courses from selection</td>
<td>16</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Basic Courses</th>
<th>Quarter Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>AC 101 Accounting I</td>
<td>4</td>
</tr>
<tr>
<td>BA 110 Business Communication</td>
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</tr>
<tr>
<td>CA 104 Word Processing I</td>
<td>4</td>
</tr>
<tr>
<td>CA 105 Spreadsheets I</td>
<td>4</td>
</tr>
<tr>
<td>CO 104 Composition I</td>
<td>4</td>
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</table>

<table>
<thead>
<tr>
<th>General Education Courses</th>
<th>Quarter Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>CA 101 Introduction to Computer Science</td>
<td>4</td>
</tr>
<tr>
<td>CO 105 Composition II</td>
<td>4</td>
</tr>
<tr>
<td>CO 106 Interpersonal Communication</td>
<td>4</td>
</tr>
<tr>
<td>MA 103 Introduction to College Mathematics</td>
<td>4</td>
</tr>
<tr>
<td>SS 102 Psychology</td>
<td>4</td>
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<tr>
<td>SS 103 Political Science</td>
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<table>
<thead>
<tr>
<th>Elective Courses (choose 4 courses)</th>
<th>Quarter Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>BA 104 Human Resource Management</td>
<td>4</td>
</tr>
<tr>
<td>HR 105 Training and Development</td>
<td>4</td>
</tr>
<tr>
<td>MK 101 Principles of Marketing</td>
<td>4</td>
</tr>
<tr>
<td>MK 105 Event Planning and Promotion</td>
<td>4</td>
</tr>
<tr>
<td>MK 202 Social Media &amp; Internet Marketing</td>
<td>4</td>
</tr>
<tr>
<td>MK 204 Marketing Research</td>
<td>4</td>
</tr>
</tbody>
</table>

TOTAL CREDIT HOURS.................................................................92

Objectives

There is a need for professionals trained in administrative office skills. Students will become proficient in various types of computer applications and will be able to provide support to others. Students will be equipped with a broad background in the daily operation of an office utilizing their communication and diversity skills. Graduates of this program can apply their talents and skills to a variety of positions available in any size business or organization.

Office Administration majors participate in an externship in their final quarters of study that provide an opportunity to gain experience working in their field under the combined supervision and evaluation of both a cooperating local business and Ohio Business College.
ASSOCIATE DEGREE IN APPLIED SCIENCE IN
INFORMATION SYSTEMS/NETWORK SECURITY SUPPORT
(CNS 18)

Technical Courses

<table>
<thead>
<tr>
<th>Course</th>
<th>Description</th>
<th>Quarter Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>BA 111</td>
<td>Career Planning and Success</td>
<td>2</td>
</tr>
<tr>
<td>BA 206</td>
<td>Externship</td>
<td>2</td>
</tr>
<tr>
<td>CA 201</td>
<td>Linux Fundamentals</td>
<td>4</td>
</tr>
<tr>
<td>CC 103</td>
<td>Help Desk Essentials</td>
<td>4</td>
</tr>
<tr>
<td>CC 104</td>
<td>Computer Repair Concepts I</td>
<td>4</td>
</tr>
<tr>
<td>CC 105</td>
<td>Computer Repair Concepts II</td>
<td>4</td>
</tr>
<tr>
<td>CC 201</td>
<td>Servers</td>
<td>4</td>
</tr>
<tr>
<td>CC 205</td>
<td>Networking Concepts I</td>
<td>4</td>
</tr>
<tr>
<td>CC 206</td>
<td>Networking Concepts II</td>
<td>4</td>
</tr>
<tr>
<td>CC 207</td>
<td>Routing &amp; Switching</td>
<td>4</td>
</tr>
<tr>
<td>CF 102</td>
<td>Cybersecurity Fundamentals</td>
<td>4</td>
</tr>
<tr>
<td>CF 201</td>
<td>Cybersecurity Analyst</td>
<td>4</td>
</tr>
<tr>
<td>CS 110</td>
<td>Digital Applications</td>
<td>4</td>
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</table>

Basic Courses

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<tr>
<th>Course</th>
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<tbody>
<tr>
<td>BA 103</td>
<td>Small Business Management</td>
<td>4</td>
</tr>
<tr>
<td>CA 102</td>
<td>Operating Systems</td>
<td>4</td>
</tr>
<tr>
<td>CA 104</td>
<td>Word Processing I</td>
<td>4</td>
</tr>
<tr>
<td>CF 101</td>
<td>Intro to Cybercrime and Cyber Ethics in Business</td>
<td>4</td>
</tr>
<tr>
<td>CO 104</td>
<td>Composition I</td>
<td>4</td>
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</table>

General Education Courses

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<tr>
<th>Course</th>
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<tbody>
<tr>
<td>CA 101</td>
<td>Introduction to Computer Science</td>
<td>4</td>
</tr>
<tr>
<td>CO 105</td>
<td>Composition II</td>
<td>4</td>
</tr>
<tr>
<td>CO 106</td>
<td>Interpersonal Communication</td>
<td>4</td>
</tr>
<tr>
<td>MA 103</td>
<td>Introduction to College Mathematics</td>
<td>4</td>
</tr>
<tr>
<td>SS 102</td>
<td>Psychology</td>
<td>4</td>
</tr>
<tr>
<td>SS 103</td>
<td>Political Science</td>
<td>4</td>
</tr>
</tbody>
</table>

TOTAL CREDIT HOURS........................................................................................................................................92

Objectives

The Associate Degree in Applied Science Information Systems/Network Security Support program is designed to prepare students for entry level positions in small to midsized companies. This program will equip students with the necessary skills to provide technical assistance, support, and advice to users on hardware, software, cybersecurity and computer issues. Students will be able to provide day-to-day administrative support for an organization’s local area network, wide area network, internet or intranet systems, in addition to the administration, maintenance, security and support of network servers. Students will be equipped with a broad background in social sciences and the communication skills necessary for professionals in the Information Technology Computer and Cybersecurity Support workforce.

Graduates of this program will be prepared for entry-level as computer cybersecurity support specialists, computer support specialists, systems administrators, network and computer systems administrators, and computer systems analysts.

Information Systems/Network Security Support majors participate in externships in their final quarters of study that provide an opportunity to gain experience working in their field under the combined supervision and evaluation of both a cooperating local business and Ohio Business College.
DIPLOMA IN MEDICAL OFFICE SPECIALIST  
(MOD 18)

Technical Courses

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Quarter Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>BA 111</td>
<td>Career Planning and Success</td>
<td>2</td>
</tr>
<tr>
<td>BA 206</td>
<td>Externship</td>
<td>2</td>
</tr>
<tr>
<td>CA 101</td>
<td>Introduction to Computer Science</td>
<td>4</td>
</tr>
<tr>
<td>CA 104</td>
<td>Word Processing I</td>
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</tr>
<tr>
<td>MD 108</td>
<td>Terminology with Anatomy &amp; Physiology</td>
<td>4</td>
</tr>
<tr>
<td>MD 111</td>
<td>Medical Coding I</td>
<td>4</td>
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<tr>
<td>MD 112</td>
<td>Medical Coding II</td>
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<tr>
<td>MD 205</td>
<td>Computerized Medical Management</td>
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<tr>
<td>MD 206</td>
<td>Medical Office Procedures</td>
<td>4</td>
</tr>
<tr>
<td>MD 210</td>
<td>Health Claims</td>
<td>4</td>
</tr>
<tr>
<td>MD 215</td>
<td>Electronic Health Records</td>
<td>4</td>
</tr>
</tbody>
</table>

TOTAL CREDIT HOURS..............................................................................................................40

Objectives

The health care industry is constantly changing with new technology and procedures. Students will explore medical terminology as well as medical insurance coding and the billing process using the International Classification of Diseases (ICD) and Current Procedural Terminology (CPT). They will become familiar with a variety of medical reports, health forms, and billing procedures and will be able to process health claims. Students will also learn how to use computerized medical office software in addition to word processing. Medical Office Specialist majors participate in an externship during their final quarters of study. This experience provides an opportunity to gain valuable field experience.

Graduates of this program will be qualified for positions in private and public business institutions and organizations that promote, use or apply medical practices, procedures, and other health related matters.

DIPLOMA IN BUSINESS ADMINISTRATION SPECIALIST  
(BAS 18)

Technical Courses

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
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</tr>
</thead>
<tbody>
<tr>
<td>AC 101</td>
<td>Accounting I</td>
<td>4</td>
</tr>
<tr>
<td>AC 105</td>
<td>Computerized Accounting</td>
<td>4</td>
</tr>
<tr>
<td>BA 103</td>
<td>Small Business Management</td>
<td>4</td>
</tr>
<tr>
<td>BA 110</td>
<td>Business Communication</td>
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<td>Introduction to Computer Science</td>
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<td>CA 104</td>
<td>Word Processing I</td>
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<tr>
<td>CA 105</td>
<td>Spreadsheets I</td>
<td>4</td>
</tr>
<tr>
<td>CA 107</td>
<td>Graphics Presentation</td>
<td>4</td>
</tr>
<tr>
<td>MA 103</td>
<td>Introduction to College Mathematics</td>
<td>4</td>
</tr>
</tbody>
</table>

TOTAL CREDIT HOURS..............................................................................................................40

Objectives

There is a need for support staff in any business to have basic office skills so they can work in various positions. Students in this program will gain knowledge and hands-on skills in a variety of topics to provide support to others. Students will be equipped with a broad background in the daily operation of an office. Business Administration Specialists participate in externships in their final quarters of study that provide an opportunity to gain experience working in their field under the combined supervision and evaluation of both a cooperating local business and Ohio Business College. Graduates of this program can apply their talents and skills to a variety of positions available in any size business or organization.
AC 101  ACCOUNTING I  4
40 Lecture Hours
Accounting I introduces the student to the fundamental principles of accounting as they relate to individual proprietorship businesses. With the emphasis on accrual accounting, the student learns to properly record transactions in elementary journals and to post to the general and subsidiary ledgers. The trial balance, work sheet, financial statements, and opening and closing of books are introduced. In addition, the student learns how to adjust and reverse entries.
Prerequisite: Passing score on the math assessment or MA 100

AC 102  ACCOUNTING II  4
40 Lecture Hours
In Accounting II, the basic principles of accounting are expanded to include the aging of receivables and customer write-offs, depreciation methods, accounting for merchandise inventory, notes receivable and payable, and partnership accounting. Comprehensive problems covering various accounting areas provide necessary understanding and applicable skills.
Prerequisite: AC 101

AC 103  ACCOUNTING III  4
40 Lecture Hours
Accounting III deals with the opening, adjusting, and closing of corporate accounts and books. The course shows a general system of accounting with a classification and an arrangement of accounts that is elastic and adjustable to meet the requirements of many different lines of business. It presents the purpose for which special columns may be used in books of original entry to reduce labor and increase efficiency. Accounting III outlines a system of accounts that is suited for the recording of transactions of a manufacturing business. This course also introduces cost accounting and corporate accounts for stock and bond transactions.
Prerequisite: AC 102

AC 104  PAYROLL ACCOUNTING  4
30 Lecture Hours; 20 Lab Hours
The specific problems found in the preparation of entries and maintenance of standard payroll records are covered in Payroll Accounting. The student is also introduced to the laws concerning the preparation of payrolls, including the interpretation of tax laws affecting payroll accounting.
Prerequisite: AC 101

AC 105  COMPUTERIZED ACCOUNTING  4
20 Lecture Hours; 40 Lab Hours
Computerized Accounting allows students to apply their accounting knowledge using accounting software on the computer. Students will go through a series of modules including the general ledger, accounts receivable, accounts payable, invoicing, job cost, payroll, and fixed assets. Students will learn how to apply their knowledge of these accounting principles to the accounting software package.
Prerequisite: AC 101

AC 205  TAX ACCOUNTING  4
40 Lecture Hours
Course content in Tax Accounting centers on the principles of taxation on the federal level. Primary tax returns, along with their accompanying schedules, are completed for individuals, the self-employed, partnerships, and corporations. Tax laws, terminology, and special reporting are also explored.
Prerequisite: None

BA 103  SMALL BUSINESS MANAGEMENT  4
40 Lecture Hours
The basic concepts of managing and developing small businesses are covered in Small Business Management. Students gain knowledge of the design and implementation of a small business through the development of a written plan. Included in this course are the concepts of developing objectives, making decisions, planning financials, marketing, and designing organizational structure.
Prerequisite: None

BA 104  HUMAN RESOURCE MANAGEMENT  4
40 Lecture Hours
Human Resource Management provides a thorough introduction and background valuable to understanding the management of human relations in businesses. Roles of managers, supervisors, and human resource personnel and the interrelationships that exist between them are examined thoroughly. Students will examine civil rights, workers compensation, state and federal laws, salary and benefits, personnel training, and employee rights. Internal and external influences on organizations are examined to determine how they affect human relations.
Prerequisite: None

BA 110  BUSINESS COMMUNICATION  4
30 Lecture Hours; 20 Lab Hours
Business Communication offers a practical approach to corporate communication. The course will develop students’ communication skills in both written and oral formal and informal business communication. Training is provided in the principles and elements of business writing and the effective delivery of oral presentations.
Prerequisite: CA 101

BA 111  CAREER PLANNING AND SUCCESS  2
20 Lecture Hours
This course will help individuals acquire a solid foundation to the basic skills for a successful career. Students will
understand the connection between externships and careers, develop techniques for conducting successful job searches, and identify strategies necessary for ongoing career development in today’s workplace. This class will be delivered with the use of lectures, career assessments, class discussions, role-playing activities, presentations, career development assignments and guest speakers.
Prerequisite: None

**BA 206 EXTERNSHIP**  
**20 Externship Hours**

The successful transition of students to the workplace depends on the effective application of their educational skills to their chosen profession. Students are given the opportunity to gain experience by working in their field (for a total of eighty hours) under the combined supervision and evaluation of both a cooperating local business and the college. During that time, students continue to evaluate their personal skills, abilities, and transferable skills to determine how they will best fit in their chosen career.
Prerequisite: Taken within the last two quarters of attendance and BA 111.

**CA 101 INTRODUCTION TO COMPUTER SCIENCE**  
**30 Lecture Hours; 20 Lab Hours**

This course will focus on computing fundamentals, key software applications, and the internet. Additional topics included in this course are the impact of computers on society, ethical issues, the operating system, electronic mail, word processing and spreadsheets function. Upon completion the student should demonstrate an understanding of the role and function of computers.
Prerequisite: None

**CA 102 OPERATING SYSTEMS**  
**30 Lecture Hours; 20 Lab Hours**

This course will acquaint students with the basic features and concepts common to several operating systems used today and those of the past. It will give students of varying experience a practical working knowledge of basic operating system skills and technologies. Students will become proficient in applying many operating system concepts that can be used to accomplish business-related tasks.
Prerequisite: None

**CA 104 WORD PROCESSING I**  
**30 Lecture Hours; 20 Lab Hours**

This course is designed to introduce students to the foundations of word processing. Students will become familiar with the numerous timesaving features of word processing software, and they will develop efficiencies in using these features. Through a step-by-step, hands-on approach, students will become proficient with word processing tools that are a useful and integral part of almost every business office. They will gain insight into the role that word processing plays in information management systems.
Prerequisite: None

**CA 105 SPREADSHEETS I**  
**30 Lecture Hours; 20 Lab Hours**

This course is designed to familiarize students with the basic concepts of spreadsheet software programs and their usefulness for many purposes. The student will understand formulas; know how to replicate spreadsheets; and be able to format, edit, manipulate, graph, print, and save data using a spreadsheet software program.
Prerequisite: Passing score on the math assessment or MA 100

**CA 107 GRAPHICS PRESENTATION**  
**30 Lecture Hours; 20 Lab Hours**

This course is designed to familiarize students with graphics presentation design concepts. Students will plan, create, edit, and present multiple presentations for diverse audiences in a variety of settings using state-of-the-art software programs. Students will become skilled in utilizing professional public speaking skills for their presentations. They will also become familiar with the proper use and handling of projection equipment. At the conclusion of the class, students will have the opportunity to take a standardized certification exam in order to earn recognition of their advanced graphics presentation skills.
Prerequisite: None

**CA 201 LINUX FUNDAMENTALS**  
**30 Lecture Hours; 20 Lab Hours**

This course will acquaint students with the basic features and concepts common to Linux operating systems used today and their purposes. It will give students of varying experience a practical working knowledge of Linux operating system skills and technologies. Students will become proficient in applying many concepts that can be used to accomplish business-related tasks.
Prerequisite: CA 102

**CA 202 DESKTOP PUBLISHING**  
**30 Lecture Hours; 20 Lab Hours**

This course is designed to familiarize students with desktop publishing design concepts. It will provide students with ample practical applications in creating desktop publications such as newsletters, business cards, personalized labels, name badges, and brochures. State-of-the-art software programs designed for creating professional publications will be used for all projects. At the conclusion of the class, students will have assembled a professional portfolio in which to display samples of their work.
Prerequisite: CA 104

**CA 210 INTEGRATED OFFICE**  
**20 Lecture Hours; 40 Lab Hours**

This course enhances how office professionals apply their knowledge and skills to solve problems. Students will integrate realistic business practices by completing various case scenarios using industry common software.
Perquisites: CA104, CA105, and CA107
CA 211 ADMINISTRATIVE OFFICE PROCEDURES  
30 Lecture Hours; 20 Lab Hours
This course will enable the students to perform a variety of functions encountered in the office environment. Case studies, integrated office and production software with simulations of office situations will be used to increase the students’ critical thinking and problem-solving skills. Students will perform expert-level tasks.
Prerequisite: Must be taken only in the final quarters of course of study.

CC 103 HELP DESK ESSENTIALS  
30 Lecture Hours; 20 Lab Hours
Introduces the “value added” customer service roles and responsibilities of an IT professional. The components of a successful IT support infrastructure, customer service as the bottom line for IT operations, the advantages and disadvantages of different types of IT support infrastructures, the evolution of IT support, industry trends and certifications, teamwork, IT professional work habits and workplace ergonomics. This course explores listening, writing and verbal communication skills. Examines how to handle difficult customers, solve and prevent problems, and the importance of documentation.
Prerequisite: None

CC 104 COMPUTER REPAIR CONCEPTS I  
30 Lecture Hours; 20 Lab Hours
This course is designed to prepare the student in building and maintaining computers. The course will introduce the student to computer hardware components, peripheral devices and operating system installation. The introduction of repair fundamentals to include support tools, preventive maintenance techniques, proper safety procedures, and security principles. This course will achieve its goal with a combination of theory and hands-on labs.
Prerequisite None

CC 105 COMPUTER REPAIR CONCEPTS II  
30 Lecture Hours; 20 Lab Hours
This course is a continuation of Computer Repair Concepts I and is designed to prepare the student in their job roles and responsibilities in the field of computer repair. The course will introduce the student to the computer’s operating systems; features, maintenance and architecture. The students will be introduced to troubleshooting and supporting strategies for users and their data and security issues. This course will achieve its goal with a combination of theory and our hands-on labs.
Prerequisite: CC 104

CC 201 SERVERS  
30 Lecture Hours; 20 Lab Hours
This course is designed to prepare the student to support server issues and technologies. It will provide the student with the server hardware knowledge and necessary skills; installation, configuration, upgrading, maintenance, troubleshooting and problem determination, and disaster recovery. This course will achieve its goal with a combination of theory and labs.
Prerequisite: CC 104

CC 205 NETWORKING CONCEPTS I  
30 Lecture Hours; 20 Lab Hours
This course is designed to prepare the student to build and maintain a network environment. This course will introduce the students to the OSI model, hardware components, topologies, and media involved with a network. This course will achieve its goal with a combination of theory and labs.
Co-requisite: CC 104

CC 206 NETWORKING CONCEPTS II  
30 Lecture Hours; 20 Lab Hours
This course is a continuation of Networking Concepts I and is designed to prepare the student to work with various network protocols and standards. This course will teach the proper network implementation and troubleshooting of networks. This course will achieve its goal with a combination of theory, scenarios and labs.
Prerequisite: CC 205

CC 207 ROUTING & SWITCHING  
30 Lecture Hours; 20 Lab Hours
This course introduces simple router configuration, and LAN switching theory and design. Topics include router elements and operations, adding router protocols, monitoring router operations, LAN segmentation, and switching methods. Upon completion students should be able to work with bridges, routers and switches. This course will achieve its goal with a combination of theory and hands-on labs.
Prerequisite: CC 206

CF 101 INTRO TO CYBERCRIME AND CYBER ETHICS IN BUSINESS  
30 Lecture Hours; 20 Lab Hours
This course will familiarize students with Cybercrimes, including computer crimes, Internet fraud, e-commerce, and threats in the business world today. Policies, legal issues, and investigative techniques and strategies, and implications for investigation and enforcement on a global scale. Cyber-attacks, email fraud, and digital spying are the top threats to national security, as sensitive information such as employees’ social security numbers, passwords and passcodes, network outages, computer viruses and other incidents threaten the security of many organizations.
Prerequisite: None

CF 102 CYBERSECURITY FUNDAMENTALS  
30 Lecture Hours; 20 Lab Hours
This course is intended to provide students with an introduction into the field of network security. The course focuses on communication security in computer systems and networks. The course will familiarize students with the principles and implementation of system security, intrusion prevention and detection, network infrastructure, access control, and organizational security.
Prerequisite: CC 205

CF 201 CYBERSECURITY ANALYST  
30 Lecture Hours; 20 Lab Hours
This course is designed to prepare for critical knowledge and skills that are required to prevent, detect and combat cybersecurity threats. The student will learn how to...
configure and operate threat detection tools, analyze security operations data and events, identify and address risks to organizations, and perform a variety of other security analysis and operations tasks. Students will learn how to think broadly about a scenario and to identify key data. This course will introduce students to the concepts behind the types of tool and the analytical and operational tasks that they might encounter in addition to the specifics of that tool. This course will achieve its goal with a combination of theory and labs.

Pre-requisite: CF 102

**CS 110  DIGITAL APPLICATIONS** 4
30 Lecture Hours; 20 Lab Hours
This course introduces students to the foundations of interactive media, digital applications, the electronic output and the printing process. Students will be introduced to and given hands-on experience with the creation, manipulation, and composition of raster and vector graphics, page layouts, interactive forms, and digital management systems.

Prerequisite: CA 101

**CO 104  COMPOSITION I** 4
40 Lecture Hours

Proper English and language skills are critical to success in all areas of life. This course integrates reading assignments for comprehension, critical thinking scenarios and activities, and writing assignments for students to help strengthen their foundation of the English language. Reading and writing practices will emphasize purpose, organization, and revision for clarity and correctness.

Prerequisite: Passing score on the English assessment or LA 100

**CO 105  COMPOSITION II** 4
30 Lecture Hours; 20 Lab Hours

Composition II is an argument-based, demanding college writing course. Because college-level reading is crucial for text comprehension and critical thinking, significant time will be spent teaching students to become more sophisticated readers. The course will also emphasize revision through peer critique, and intensive, timely instructor feedback. Students will also practice research-based argumentation, through the practice of textual analysis, source discernment, and logical organization.

Prerequisite: CO 104

**CO 106  INTERPERSONAL COMMUNICATION** 4
40 Lecture Hours

Communication is power and increasing our ability to communicate effectively enhances everyone in the professional world. Interpersonal Communication will help students explore dyadic, group and environmental communication. Students will learn how to enhance the use of communication skills essential to success and how to better understand human nature. Study will be gained in verbal, nonverbal and written communication by exploring speaking, listening, conflict management and self-disclosure.

Prerequisite: None

**HR 105  TRAINING AND DEVELOPMENT** 4
40 Lecture Hours

Training and Development introduces students to the concepts of human resource development and the impact of employee behavior in training, development and career management. Students will gain an understanding of various training methods and the development, implementation, and evaluation of training programs. Discussion and formulation of career management programs and effective evaluation techniques will also be incorporated.

Prerequisite: None

**LA 100  ESSENTIAL ENGLISH** 4
40 Lecture Hours

This course is designed for students who need a review of the fundamentals of English. Students are encouraged to develop their English language skills by utilizing both a dictionary and an office manual in the study of spelling, vocabulary, and the parts of speech. Correct grammar, sentence structure, punctuation, capitalization, and the use of numbers are also included topics. This class is required for entering students who did not obtain the minimum score required in the English assessment.

Prerequisite: None

**MA 100  ESSENTIAL MATH** 4
40 Lecture Hours

This course offers a review of the basic skills and understanding of the mathematical processes needed for business math and related courses. Mathematical operations covered include whole numbers, fractions, decimals, and percentages. Algebraic concepts will be used in solving practical mathematical problems related to common situations of a business nature. This course is required for the entering student who does not obtain the minimum score required in the mathematics assessment.

Prerequisite: None

**MA 103  INTRODUCTION TO COLLEGE MATHEMATICS** 4
40 Lecture Hours

This course explores how to survive in a number-driven world. Students enhance their math knowledge and skills in order to make logical decisions necessary in their field of study and daily lives. Algebraic concepts will be used in solving mathematical problems related to common situations in work and life. Students will further develop their problem solving and critical thinking skills.

Prerequisite: Passing score on the math assessment or MA 100

**MD 108  TERMINOLOGY WITH ANATOMY AND PHYSIOLOGY** 4
40 Lecture Hours

This course will introduce the student to the fundamentals of the language of medicine. Students will learn prefixes, suffixes, word roots, combining forms, and medical terms associated with the body systems. Emphasis is placed on medical word construction, spelling, usage, and pronunciation. Students will learn how medical terminology relates to anatomy, physiology, pathological
conditions and disorders, and treatment. In addition to medical terminology, common abbreviations applicable to each body system will be emphasized. 
Prerequisites: None

**MD 111 MEDICAL CODING I**
4 Lecture Hours
This course introduces the student to the management of a medical practice through the use of coding for insurance, billing, and collection. The course examines the legal aspects of insurance claims and medical records. Students will become familiar with Current Procedural Terminology (CPT), International Classification of Disease (ICD), and Diagnostic Coding.  
Prerequisite: MD 110

**MD 112 MEDICAL CODING II**
4 Lecture Hours
This course is a continuation of MD 111. Students will continue an in-depth study of correct coding and coding for necessity. Students will strengthen their skills in coding by being able to recognize the appropriate codes for an operative report, SOAP notes, and chart notes.  
Prerequisite: MD 111

**MD 205 COMPUTERIZED MEDICAL MANAGEMENT**
4 Lecture Hours; 40 Lab Hours
This course will familiarize students with the importance and capabilities of the medical management process. It begins with an introduction to computers and leads students through the process of using and managing computer software found in a medical setting. Students receive hands-on training, moving from simple to complex functions.  
Prerequisite: MD 108

**MD 206 MEDICAL OFFICE PROCEDURES**
4 Lecture Hours; 20 Lab Hours
This course provides the student with realistic experience, utilizing recorded simulations, which places the student in a medical office environment. The student performs all the duties of a medical administrative assistant. Emphasis is placed on administrative duties, with broad coverage encompassing oral and written communication, document production, telecommunication, records management, financial records, legal issues, and patient relations. Simulated recordings give the student audio representation of the medical office, including patient relations, instructions from the doctor, incoming and outgoing telephone calls, and normal office interruptions.  
Prerequisite: CA 101

**MD 210 HEALTH CLAIMS**
4 Lecture Hours
This course is designed to help students to understand the insurance industry. Students will learn to interpret insurance contracts, understand HIPAA laws, and the legal ramifications of specific actions. Students will also learn to calculate usual, customary, and reasonable charges along with how to process health claims correctly.  
Prerequisite: MK 101

**MD 215 ELECTRONIC HEALTH RECORDS**
4 Lecture Hours; 40 Lab Hours
This course will provide students with the necessary skills to create and maintain an electronic health records system. Students will gain an understanding of the flow of information throughout a medical office. Through the use of software, students will be able to record, update, and retrieve electronically progress notes, create history forms, lab requisition forms, prescriptions, telephone notes, and other forms used in a medical facility. Students will recognize the value of electronic health records in a medical facility.  
Prerequisite: MD 112

**MK 101 PRINCIPLES OF MARKETING**
4 Lecture Hours
Principles of Marketing introduces students to the fundamentals of marketing. Students will learn to identify and apply the four P’s of marketing; product, price, place, and promotion. Market segmentation, buyer behavior, branding, and marketing strategies will be analyzed. Students will increase their knowledge of marketing using critical thinking and problem solving skills to create a marketing plan for an innovative product or service.  
Prerequisite: None

**MK 104 CUSTOMER SERVICE AND RELATIONSHIP MANAGEMENT**
4 Lecture Hours
Customer Service and Relationship Management is designed to introduce the student to the nature and purpose of customer relations in hospitality and tourism organizations. Coursework will include customer service strategies and integrating concepts such as culture and diversity in business relationships, promotion, and media relations. Emphasis will be placed on the manager’s role in improving customer relationships and creating a positive, customer-focused organization. Students will learn how to increase customer satisfaction, solve problems and resolve complaints through communication and collaboration techniques.  
Prerequisite: None

**MK 105 EVENT PLANNING AND PROMOTION**
4 Lecture Hours
Event Planning and Promotion is designed to introduce concepts of event planning and promotion in the hospitality industry. Focus will be placed on business, marketing, communication, computer, and public relations skills necessary for event and meeting planning and management. Emphasis will be placed on developing budgets, timelines, and communication with clients and vendors, and legal considerations in event planning. Promotions planning and the incorporation of varied methods of advertising and public relations will be introduced.  
Prerequisite: MK 101
MK 202  SOCIAL MEDIA AND INTERNET MARKETING  4
40 Lecture Hours

Social Media and Internet Marketing will introduce students to the importance of Internet and social media in the marketing process. The use of Internet and social media as important components of the marketing tool box will be discussed. Students will be taught the rules of engagement and ethics for behavior in social media. Platform-specific tactics and materials will be used to analyze a comprehensive Internet and social media marketing plan.
Prerequisite: MK 101

MK 204  MARKETING RESEARCH  4
40 Lecture Hours

Decision making is the core of the course and students will learn to make decisions based on fact, analyzing data to make intelligent decisions. Students will learn the key concepts and methods of marketing research and how to apply those tools to real-life marketing and business problems. Statistics, probability, forecasting, optimization and simulation models will be tools reviewed in decision making.
Prerequisite: None

SS 102  PSYCHOLOGY  4
40 Lecture Hours

This course reviews the major theories and studies related to human behavior and its causes. Psychology covers learning, motivation, abnormal behavior, self-esteem, self-disclosure, social behavior, human growth and behavior, personality development, and the roles of heredity and environment in determining behavior. Students will also gain valuable insight into the many forces that control communication and human relations as people interact with each other.
Prerequisite: None

SS 103  POLITICAL SCIENCE  4
40 Lecture Hours

This course is designed to enable students to understand the fundamentals of the American political process as well as national institutions, their functions, and the relationships of state and local governments. Students will also study political participation, interest groups, political parties, leadership, mass media elections and campaigns, the United States Constitution, the presidency, congress, bureaucracy, and the courts.
Prerequisite: None
REAL ESTATE SALES AGENT PRE-LICENSE COURSES

(Sandusky Campus)

Real Estate class sizes are limited. Students interested in taking pre-licensing real estate courses should check with their employers regarding tuition reimbursement plans and with their local Association of Realtors concerning available scholarships.

Real Estate Principles and Practices 40 Clock Hours

The elementary physical, legal, location, and economic characteristics of real estate are presented and related to the analysis that should provide the basics for all real estate decisions, whether involving home ownership or investment decisions. The course partially fulfills the requirements to sit for the Ohio Real Estate Sales Examination.

Ohio Real Estate Law 40 Clock Hours

This course deals with the law of fixtures, estates, mortgages and liens, closing transactions, zoning laws, canons of business ethics and licensing laws. This course partially fulfills the requirements to sit for the Ohio Real Estate Sales Examination and to reinstate Real Estate Licenses revoked for non-compliance of Real Estate Continuing Education after 1985.

Real Estate Appraisal 20 Clock Hours

The purpose of the appraisal course is to introduce the fundamental principles of real estate valuation, emphasizing the thought processes and methodologies for appraising using the Market and Sales Comparison Approach, the Cost Approach, and the Income and Investment Approach. The basic structure of the course is to teach the valuation of real estate to appraisers. This course partially fulfills the requirements to sit for the Ohio Real Estate Sales Examination and the Ohio Certification of Real Estate Appraisers Examination.

Real Estate Finance 20 Clock Hours

Real Estate Finance is a comprehensive examination of every aspect of real estate financing. This course offers a mixture of legal, institutional, analytical, and managerial approaches to real estate finance for the beginning student of real estate. This course partially fulfills the requirements to sit for the Ohio Real Estate Sales Examination.

General Real Estate Sales Requirements

- Complete the four pre-licensing classes as described above.
- Receive sponsorship from a broker.
- Be 18 years or older.
- Receive passing grades on both sections of the State Sales Exam.
- Meet continuing education requirements within the first year.
- Meet continuing education requirements every three years thereafter.
Sheffield Village (Main Campus)

ALLIED HEALTH PROGRAM

Sandusky (Branch Campus)
# ACADEMIC CALENDAR FOR ALLIED HEALTH PROGRAM

## WINTER 2019 – SUMMER 2020 DAYS

### WINTER QUARTER — JANUARY 7, 2019 TO MARCH 28, 2019

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>January 7</td>
<td>Quarter Start</td>
</tr>
<tr>
<td>January 21</td>
<td>Martin Luther King Day (Classes Held)</td>
</tr>
<tr>
<td>February 22</td>
<td>Last day to withdraw from class(es) without grade penalty</td>
</tr>
<tr>
<td>March 15</td>
<td>Last day of quarter for Medical Assisting students in their externship quarter (4th quarter)</td>
</tr>
<tr>
<td>March 28</td>
<td>Quarter End</td>
</tr>
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</table>

### SPRING QUARTER — APRIL 1, 2019 TO JUNE 20, 2019

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
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</thead>
<tbody>
<tr>
<td>April 1</td>
<td>Quarter Starts</td>
</tr>
<tr>
<td>May 17</td>
<td>Last day to withdraw from class(es) without grade penalty</td>
</tr>
<tr>
<td>May 27</td>
<td>Memorial Day (No Classes)</td>
</tr>
<tr>
<td>May 31</td>
<td>Make up session</td>
</tr>
<tr>
<td>June 7</td>
<td>Last day of quarter for Medical Assisting students in their externship quarter (4th quarter)</td>
</tr>
<tr>
<td>June 20</td>
<td>Quarter End</td>
</tr>
</tbody>
</table>

### SUMMER QUARTER — JUNE 24, 2019 TO SEPTEMBER 12, 2019

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>June 24</td>
<td>Quarter Start</td>
</tr>
<tr>
<td>July 4</td>
<td>Fourth of July (No Classes)</td>
</tr>
<tr>
<td>July 5</td>
<td>Make up session</td>
</tr>
<tr>
<td>August 9</td>
<td>Last day to withdraw from class(es) without grade penalty</td>
</tr>
<tr>
<td>September 2</td>
<td>Labor Day (No Classes)</td>
</tr>
<tr>
<td>September 6</td>
<td>Last day of quarter for Medical Assisting students in their externship quarter (4th quarter)</td>
</tr>
<tr>
<td>September 6</td>
<td>Make up session</td>
</tr>
<tr>
<td>September 12</td>
<td>Quarter End</td>
</tr>
<tr>
<td>September 16-20</td>
<td>Summer Break</td>
</tr>
</tbody>
</table>

### FALL QUARTER — SEPTEMBER 23, 2019 TO DECEMBER 12, 2019

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>September 23</td>
<td>Quarter Start</td>
</tr>
<tr>
<td>November 8</td>
<td>Last day to withdraw from class(es) without grade penalty</td>
</tr>
<tr>
<td>November 28</td>
<td>Thanksgiving Break (No Classes)</td>
</tr>
<tr>
<td>November 29</td>
<td>Last day of quarter for Medical Assisting students in their externship quarter (4th quarter)</td>
</tr>
<tr>
<td>December 6</td>
<td>Make up session</td>
</tr>
<tr>
<td>December 12</td>
<td>Quarter Ends</td>
</tr>
</tbody>
</table>

### WINTER QUARTER — JANUARY 13, 2020 TO APRIL 2, 2020

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>January 13</td>
<td>Quarter Start</td>
</tr>
<tr>
<td>January 20</td>
<td>Martin Luther King Day (Classes Held)</td>
</tr>
<tr>
<td>February 28</td>
<td>Last day to withdraw from class(es) without grade penalty</td>
</tr>
<tr>
<td>March 20</td>
<td>Last day of quarter for Medical Assisting students in their externship quarter (4th quarter)</td>
</tr>
<tr>
<td>April 2</td>
<td>Quarter End</td>
</tr>
</tbody>
</table>

### SPRING QUARTER — APRIL 6, 2020 TO JUNE 25, 2020

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
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</thead>
<tbody>
<tr>
<td>April 6</td>
<td>Quarter Starts</td>
</tr>
<tr>
<td>May 22</td>
<td>Last day to withdraw from class(es) without grade penalty</td>
</tr>
<tr>
<td>May 25</td>
<td>Memorial Day (No Classes)</td>
</tr>
<tr>
<td>May 29</td>
<td>Make up session</td>
</tr>
<tr>
<td>June 12</td>
<td>Last day of quarter for Medical Assisting students in their externship quarter (4th quarter)</td>
</tr>
<tr>
<td>June 25</td>
<td>Quarter End</td>
</tr>
</tbody>
</table>

### SUMMER QUARTER — JUNE 29, 2020 TO SEPTEMBER 17, 2020

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>June 29</td>
<td>Quarter Start</td>
</tr>
<tr>
<td>July 4</td>
<td>Fourth of July</td>
</tr>
<tr>
<td>August 14</td>
<td>Last day to withdraw from class(es) without grade penalty</td>
</tr>
<tr>
<td>September 4</td>
<td>Last day of quarter for Medical Assisting students in their externship quarter (4th quarter)</td>
</tr>
<tr>
<td>September 7</td>
<td>Labor Day (no classes)</td>
</tr>
<tr>
<td>September 11</td>
<td>Make up session</td>
</tr>
<tr>
<td>September 17</td>
<td>Quarter End</td>
</tr>
<tr>
<td>September 21-25</td>
<td>Summer Break</td>
</tr>
</tbody>
</table>
FALL 2018 – SUMMER 2020 – EVENINGS

FALL QUARTER — OCTOBER 8, 2018 TO FEBRUARY 14, 2019

October 8 Quarter Starts
November 22 Thanksgiving Break (No Classes)
November 30 Make up session
December 7 Last day to withdraw from class(es) without grade penalty
December 14 Winter Break through January 6, 2019
January 21 Martin Luther King Day (Classes Held)
February 1 Last day of quarter for Medical Assisting students in their externship quarter (4th quarter)
February 14 Quarter Ends

SPRING QUARTER — FEBRUARY 18, 2019 TO JUNE 6, 2019

February 18 Quarter Starts
April 19 Last day to withdraw from class(es) without grade penalty
May 24 Last day of quarter for Medical Assisting students in their externship quarter (4th quarter)
May 27 Memorial Day (No Classes)
My 31 Make up session
June 6 Quarter Ends

SUMMER QUARTER — JUNE 10, 2019 TO OCTOBER 3, 2019

June 10 Quarter Starts
July 4 Fourth of July (No Classes)
July 5 Make up session
August 9 Last day to withdraw from class(es) without grade penalty
September 16-20 Summer Break
September 20 Last day of quarter for Medical Assisting students in their externship quarter (4th quarter)
October 3 Quarter Ends

FALL QUARTER — OCTOBER 7, 2019 TO FEBRUARY 20, 2020

October 7 Quarter Starts
November 28 Thanksgiving Break (No Classes)
December 6 Make up session
December 6 Last day to withdraw from class(es) without grade penalty
December 12 Winter Break through January 13, 2020
January 20 Martin Luther King Day (Classes Held)
February 7 Last day of quarter for Medical Assisting students in their externship quarter (4th quarter)
February 20 Quarter Ends

SPRING QUARTER — FEBRUARY 24, 2020 TO JUNE 11, 2020

February 24 Quarter Starts
April 24 Last day to withdraw from class(es) without grade penalty
May 25 Memorial Day (No Classes)
May 29 Last day of quarter for Medical Assisting students in their externship quarter (4th quarter)
May 29 Make up session
June 11 Quarter Ends

SUMMER QUARTER — JUNE 15, 2020 TO OCTOBER 8, 2020

June 15 Quarter Starts
July 4 Fourth of July
August 14 Last day to withdraw from class(es) without grade penalty
September 7 Labor Day (no classes)
September 9 Make up session
September 18 Last day of quarter for Medical Assisting students in their externship quarter (4th quarter)
September 21-25 Summer Break
October 8 Quarter Ends
ADMISSIONS REQUIREMENTS FOR THE ALLIED HEALTH PROGRAM

MEDICAL ASSISTING PROGRAM ADMISSIONS REQUIREMENTS:

Applicants with no previous medical assisting work experience and educational achievement as a medical assistant:

- Be in good health. Medical assisting students must sign a Hepatitis B statement stating that the student is responsible for obtaining a series of required inoculations shortly after starting classes.
- Applicants having received a high school diploma or equivalent outside the United States or one of its territories (Puerto Rico, Guam, American Samoa, the U.S. Virgin Islands, the Marshall Islands, the Federated States of Micronesia, or Palau) must successfully complete the currently in-use knowledge and skills assessment test (Scholastic Level Exam by Wonderlic, Inc©).
- Sign a drug free certification statement (see Drug/Alcohol Policy previously in this catalog).

*The Medical Assisting diploma program is accredited by the Commission on Accreditation of Allied Health Education Programs (CAAHEP, 25400 U.S. Highway 19 North, Suite 158, Clearwater, FL 33763) upon the recommendation of the Medical Assisting Education Review Board (MAERB, 20 N. Wacker Drive, Suite 1575, Chicago, IL 60606).

SCHEDULED CLASS HOURS

Generally, day class hours begin at 8:30 a.m. and end at 2:30 p.m. and evening class hours begin at 5:30 p.m. and end at 10:00 p.m. Hours for your program may vary within these times and will be provided to you during enrollment. The school reserves the right to change scheduled hours upon written notice.

SUPPLIES AND BOOKS

All course materials (books and supplies) for all programs are included in the lab, supply, and book fee charges. Charges for lab, supply, and book fees are itemized on the tuition insert. Book, supply, and lab fees are charged in accordance with the terms of each individual enrollment agreement.

DRESS CODE

The Ohio Business College’s Dress Code for the medical assisting program is designed to meet professional appearance standards acceptable in medical offices and to comply with OSHA (Occupational Safety and Health Administration) and infection control regulations pertaining to those offices.

- Scrub pants and top colors requirements are as follows: Medical Assisting: Navy Blue, Wine, White (These colors can be mixed and matched).
- Uniforms, the only acceptable clothing, must be clean and pressed.
- A white, long-sleeved lab coat with knitted wrist cuffs or, for medical assisting, a short-sleeved lab coat is to be worn.
- White socks are to be worn with clean white non-canvas shoes.
- In accordance with medical office standards, jewelry appearance must be limited to two rings per hand; one necklace (short in length); one wristwatch; no bracelets; two earrings per ear (no dangling); and no facial, mouth, tongue, nail, or other obvious body piercing.
- Tattoos should be covered with clothing whenever possible. There is also special makeup that can be purchased to cover tattoos.
- A professional appearance is comprised of a well-groomed look, which includes keeping fingernails clean and short. Acrylic nails are not acceptable in the medical assisting program.
- Long hair must be controlled at all times in a professional, non-distracting fashion, and styled toward the back of the head during all clinical lab sessions. Headaddresses must comply with safety and dress code regulations set by the school and OSHA. Headdress must not drop below the nape of the neck and must be designed to cover only the hair. The headdress must be controlled at all times. Headaddresses must match required scrub colors. No prints are permissible. Headaddresses must be acceptable for use in a professional medical facility.

From the first day of attendance to the last, all students must be in compliance with dress code requirements.
MEDICAL ASSISTING DIPLOMA PROGRAM

(MA11)

Course Code and Title | Lecture Hours | Lab Hours | Externship Hours | Credit Hours
--- | --- | --- | --- | ---
AP 102 Anatomy & Physiology with Terminology I | 96 | | | 9
MP 101 Medical Professional Development I | 24 | | | 2
CP 101 Clinical Procedures I | 24 | 72 | | 5
AD 101 Administrative Procedures I | | | | 1
AP 201 Anatomy & Physiology with Terminology II | 48 | | | 4
MC 101 Medical Communication & Psychology | 24 | | | 2
AD 102 Administrative Procedures II | 48 | 24 | | 5
CP 102 Clinical Procedures II | 48 | 48 | | 6
ML 201 Medical Law & Ethics | 24 | | | 2
MP 201 Medical Professional Development II | 24 | | | 2
CP 201 Clinical Procedures III | 48 | 48 | | 6
AD 201 Administrative Procedures III | 24 | 72 | | 5
EX 203 Externship | | | 180 | 6
TOTAL | 432 | 288 | 180 | 55

Program Objectives

The medical assisting diploma program provides students with hands on application of skills medical assistants perform. Back office functions range from rooming a patient, taking vital signs, performing EKGs, assisting in minor office surgery, performing phlebotomy procedures, completing laboratory procedures, and other duties associated with assisting medical professionals. Front office functions include greeting patients, setting appointments, telephone triage, and insurance billing and coding. Medical assisting students will be equipped with a broad background in computers, organization, and communication. Medical assisting majors participate in an externship that provides an opportunity to gain experience working in their field under the combined supervision and evaluation of both a cooperating local medical facility and Ohio Business College.

The medical assisting program is a CAAHEP (Commission on Accreditation of Allied Health Education Programs) accredited program, which affords graduates the opportunity to sit for the CMA – AAMA (Certified Medical Assistant) and RMA – AMT (Registered Medical Assistant) certification examination.

Career opportunities for successful graduates in the Medical Assisting Diploma program exist as entry-level medical assistants in front office as well as back office positions. Jobs would include: medical assistant, clinical assistant, administrative assistant, medical receptionist, and medical insurance biller.

Sandusky (Branch Campus)
MEDICAL ASSISTING COURSE DESCRIPTIONS

AP 102 ANATOMY & PHYSIOLOGY WITH TERMINOLOGY I  9
96 Lecture Hours

This course seeks to establish a thorough working knowledge of systems of the human body. The course material includes a study of the development of tissues from a cellular level to organ systems. Students are introduced to the planes of the body and learn what organs are contained within each region. Emphasis is placed on multiple body systems. As each body system is introduced, students learn the anatomical structures, pathological conditions, medical terms, and applicable drugs that coincide within each system.
Prerequisite: None

MP 101 MEDICAL PROFESSIONAL DEVELOPMENT I  2
24 Lecture Hours

This course is designed to help students achieve success in career education and to enlighten students regarding the personal qualities that are essential for success in their profession. The content in this course introduces students to fundamental study techniques and provides students with critical time-management tips. Students will identify the character traits that are essential to developing their professional personas. Students will discover how the profession of medical assisting has evolved and how to become credentialed. Fundamental English and technical writing will be a featured component in this course.
Prerequisite: None

CP 101 CLINICAL PROCEDURES I  5
24 Lecture Hours; 72 Lab Hours

This course will provide students with a thorough introduction to OSHA guidelines and infection control procedures as well as many safety techniques. Students become skilled at organizing and maintaining health records. HIPAA (Health Insurance Portability and Accountability Act of 1996) legislation will be presented so that students understand the importance of protecting patient information. Students will learn and be able to demonstrate the basic principles for interviewing a patient, obtaining a medical history, and patient education, as appropriate. In the clinical component of this course, students will be able to demonstrate aseptic hand washing, telephone and in-office screenings, vital signs, adult height and weight, and proper positioning of a patient. Students will learn phlebotomy procedures and will perform many CLIA-(Clinical Laboratory Improvement Amendments of 1988) waived tests.
Prerequisite: None

AD 101 ADMINISTRATIVE PROCEDURES I  1
24 Lab Hours

Students are introduced to the components and basic features of a computer system including operating system, Internet, e-mail, and word processing. Students learn touch typing and skills growth is measured.
Prerequisite: None

AP 201 ANATOMY & PHYSIOLOGY WITH TERMINOLOGY II  4
48 Lecture Hours

This course continues to establish a thorough working knowledge of the systems of the human body. Emphasis is placed on multiple body systems. As each body system is introduced, students will be introduced to the basic word-building principles and applicable drugs and pathological conditions related to each system. The oncology and psychiatry specialties will also be introduced during this course.
Prerequisite: AP 102

MC 101 MEDICAL COMMUNICATION AND PSYCHOLOGY  2
24 Lecture Hours

This course is designed to help students further enhance their interpersonal skills as they relate with patients and coworkers. Students learn how to deliver and interpret verbal and nonverbal communication, motivational concepts, and memory processes. Students learn the basic needs of life and become skilled at applying these principles to patient behaviors and attitudes. Common defense mechanisms and stress-induced illnesses and conditions are discussed. Developmental stages of the life cycle are presented. Students learn how to assist patients with special needs. Emphasis is placed on communicating with patients from other cultures, over the phone, and through electronic technology.
Prerequisite: None

CP 102 CLINICAL PROCEDURES II  6
48 Lecture Hours; 48 Lab Hours

This course introduces students to the fundamental principles of pharmacology and how to maintain medication records. Basic math skills are presented in order to understand how to calculate the formulas for adult and pediatric dosages. Students are introduced to the theoretical components for IVs. Hands on techniques for administering injections are introduced. Students are taught the use and maintenance of common diagnostic equipment. Students continue to practice and refine the skills learned in Clinical Procedures I.
Prerequisite: CP 101

AD 102 ADMINISTRATIVE PROCEDURES II  5
48 Lecture Hours; 24 Lab Hours

This course emphasizes the use of professional procedures necessary to keep an office functioning smoothly. Students learn acceptable protocols in the areas of front office administrative duties including: letter composition,
telephone procedures, patient scheduling, filing, fees, credit, and collection procedures. Students learn about various governmental and private insurance plans. All phases of insurance claims processing is taught. Students learn how to execute basic diagnostic and procedural coding. Emphasis is placed on decision-making skills and critical thinking.
Prerequisite: AD 101

**MP 201 MEDICAL PROFESSIONAL DEVELOPMENT II**  
24 Lecture Hours

This course is designed to prepare students for the world of work. The first phase of this course focuses on resume preparation and effective interviewing techniques. Students learn the importance of networking and having positive attitudes in their job search endeavors. Students learn the basic rules for finding and keeping a job. The next phase of this course introduces students to office management tasks. Students learn the responsibilities of an office supervisor, including supply and inventory procedures, policy and procedure manual design, maintenance functions, and responsibilities in critiquing staff members. The last phase of this course prepares students to take their comprehensive finals.
Prerequisite: None

**AD 201 ADMINISTRATIVE PROCEDURES III**  
5 Lecture Hours; 72 Lab Hours

This course incorporates all aspects of clinical and administrative office procedures for the successful operation of a medical facility. Students learn basic accounting procedures required in a healthcare facility. Students learn and use an integrated software for complete practice management.
Prerequisite: AD 101

**CP 201 CLINICAL PROCEDURES III**  
6 Lecture Hours; 48 Lab Hours

This hands-on medical lab introduces students to the fundamentals of preparing for and assisting with minor office surgeries. Students learn important steps in the sanitization, disinfection, and sterilization of instruments and important guidelines for preparing patients for surgical procedures. This course introduces students to proper procedures in responding to emergencies. Students obtain CPR certification and first aid training. Students discover their role in assisting with specialty examinations. The last segment of the course is a clinical review in which students retest over all the major clinical skills presented throughout the program.
Prerequisite: CP 101

**ML 201 MEDICAL LAW AND ETHICS**  
24 Lecture Hours

This course introduces students to common legal terminology as well as various statutes. The material enables students to understand how to competently and confidently manage legal and ethical issues when they arise in the health care industry. Students discover the makings of a lawsuit from the examination room to the courtroom and learn steps for avoiding a medical malpractice suit. Ethical topics such as physician assisted suicide, allocation of benefits, and artificial insemination are presented. Students learn to identify and respond to issues of confidentiality and perform within legal boundaries. Emphasis is placed on federal acts that impact those working in the medical industry. Out of class student work may consist of: reading, answering questions, research for projects, writing assignments, preparing presentations, and observations.
Prerequisite: AP 102

**EX 203 EXTERNSHIP**  
6 Practicum Hours

The unpaid externship provides students with real live experience applying the administrative and clinical skills presented throughout their program. The supervised externship includes 90 hours in the administrative field and 90 hours in the clinical field.
Prerequisite: Successfully pass all parts of the Medical Assisting Program. Have completed the Hepatitis B series and finished their TB skin testing. Have obtained CPR Certification (Health Care Professional) and First Aid Training prior to progressing into externship.
TRADES PROGRAMS

TRUCK DRIVING ACADEMY

TRADES ACADEMY
TRUCK DRIVING ACADEMY

INSPECTION OF SCHOOL LICENSES
State licenses are available for inspection by appointment only. Request for inspection must be in writing to the Campus Director.

AGENCY, BUSINESS, AND INDUSTRIAL SERVICE PROGRAMS
Upon request by a new, existing, or expanding business, Ohio Business College – Truck Driving Academy will provide a training program individualized to meet specific needs. Courses can be tailored toward upgrading existing driving skills of present employees, to include the DOT road test certification process and/or preparation for the resident state CDL skill test. These services can be performed at the Ohio Business College – Truck Driving Academy training ground or on site at the company’s facilities. For additional information, please call our office at: Ohio Business College – Truck Driving Academy, (800)-860-7364.

PROGRAM OFFERED
Ohio Business College - Truck Driving Academy is authorized to confer the Certificate program by the State Board of Career Colleges and Schools. The program is designed to be completed in three to five weeks.

CERTIFICATE PROGRAMS
♦ Truck Driver Training GT III

ADMISSIONS REQUIREMENTS
Admissions Requirements for truck driving programs:
Application for admissions to Ohio Business College Truck Driver Training GT III is open to any high school graduate or non-high school graduate who is at least 18 years of age. All prospective students must meet the following enrollment requirements.

ENROLLMENT PROCEDURES
Applicants will be interviewed by an admissions representative who will thoroughly explain the program in detail and discuss job opportunities.

An enrollment contract will be completed if the applicant’s qualifications for admission appear to be acceptable to the school. At that time, the applicant will receive a copy of the contract for his/her personal file. The following are admission standards:

1. Applicants must be 18 years of age (intrastate) 21 years of age (interstate).
2. Applicants must possess a valid driver’s license for one year prior to enrollment.
3. Applicants must complete and pass the Department of Transportation Physical Examination.
4. Applicants must complete and pass alcohol and controlled substances testing as required by the Federal Motor Carrier Safety Regulations, PART 382.
5. Applicants must sign a release for permission to request a certified copy of their driving abstract, which must be acceptable to the School’s requirements.
6. The driving record will be reviewed for acceptable standards to meet with employer guidelines.
7. Applicants must be physically able to perform the work for which trained.
8. Applicants must be able to read and speak the English language sufficiently to converse with the general public and to make entries on reports and records.
9. Applicants must meet the requirements of the Federal Motor Carrier Safety Regulations, Section 391, Qualifications of Drivers.
10. A personal interview is conducted with all interested applicants during which an admissions representative will discuss the school’s programs in relation to the applicant’s career goals, individual motivation, and potential for success in both training and in subsequent employment.
11. Sign the enrollment agreement.
12. Ohio Business College - Truck Driving Academy is open to all applicants, without discrimination on the basis of race, religion, national origin, age, sex, or handicap (Part 391 FMCSR: must meet driver qualifications).

A CDL permit must be obtained prior to being scheduled for road training. If the CDL permit is not obtained prior to the road training, the student will be put on a leave of absence for two weeks and scheduled to restart. Student must have their permit by the restart date or be dismissed from training.

A fee to request the driving abstract may be requested in accordance with local requirements. Applicants are notified when to report for orientation and training; however, the school reserves the right to dismiss a student, if, subsequent to class start, it becomes aware of factors that do not meet the school’s admissions standards. A student is considered to be enrolled once they have satisfied all admission criteria as required by the school. Ohio Business College – Truck Driving Academy reserves the right to refuse to enroll a prospective student when upon review, it is determined that the student is unlikely to benefit from the training offered.

All students must meet and continue to meet all enrollment requirements and remain in good standing throughout the duration of their training program, in accordance with the Federal Motor Carrier Safety Regulations for Interstate Semi (Tractor-Trailer) Drivers.

STUDENTS WITH SPECIAL NEEDS
Students who meet and pass the state admissions standards but still require a reasonable accommodation because of a disclosed special need which might interfere with their performance, must submit a written request to the Campus Director prior to the class start. Reasonable/equitable efforts will be made to accommodate such requests and in all cases, prior to arrangements must be made to ensure that any special need can be met in a satisfactory, economical and timely fashion.
TESTING

All students must meet the standards established by the government agency within their state of residence responsible for oversight of the Commercial Driver’s License (CDL) training process and obtain a CDL permit prior to beginning road training in the Truck Driver Training GT III. A fee may be required by the state for the written and skills portion of the CDL test. Ohio Business College – Truck Driving Academy will arrange for the provision of a test vehicle for skills portion of the CDL test.

To help students succeed, Ohio Business College Truck Driving Academy provides assistance in any related area pertaining to their course of study.

HOUSING

Student housing facilities are not provided on the training ground. Students may commute from home or housing accommodations can be found in the various local communities. The school provides assistance to students who request help in locating housing. The school does not provide transportation of any kind, between housing and training ground sites. All costs associated with housing needs are borne by the student.

SATISFACTORY PROGRESS

Satisfactory Progress is evaluated weekly and reviews both student’s grades and attendance. In order to remain eligible in the program, students are required to maintain a grade average of 80% and attendance of 85%. The following policy statements reflect what each student must be achieving in order to be making satisfactory progress. Students terminated for unsatisfactory progress cannot be readmitted until a minimum of one grading period has passed.

GRADING SYSTEM

GRADES

The grading period for the truck driving programs is the completion of each phase. Grades are a measure of a student’s ability to meet current employment standards. Each phase of training is graded individually with a minimum requirement of 80% on all written and skill performance examinations.

A copy of the final grades for each course will be mailed or given directly to the student, upon graduation.

For all phases, the following grading scale is used:

<table>
<thead>
<tr>
<th>LETTER GRADE</th>
<th>DEFINITION</th>
</tr>
</thead>
<tbody>
<tr>
<td>A</td>
<td>93-100%</td>
</tr>
<tr>
<td>B</td>
<td>85-92%</td>
</tr>
<tr>
<td>C</td>
<td>80-84%</td>
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<td>D</td>
<td>75-79%</td>
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<td>F</td>
<td>0-74%</td>
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<tr>
<td>I</td>
<td>Incomplete</td>
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<tr>
<td>T</td>
<td>Transfer</td>
</tr>
<tr>
<td>W</td>
<td>Withdrawn</td>
</tr>
</tbody>
</table>

PROGRAM CODES

If a student is not achieving a successful grade average each week, the student cannot remain at the required 80%; therefore, the student will be placed on Probation (refer to the Probation section). They will be notified in writing and it will be documented in their file.

MAXIMUM TIME FRAME FOR COMPLETION

Maximum time refers to the total time a student may be allowed to complete their respective program and is exclusive of time in pending status. A student’s maximum time frame equals 6 weeks for full-time students and 14 weeks for part-time students. Therefore, full-time students should successfully complete 34 hours per week to meet satisfactory progress requirements and part-time students should successfully complete 13 hours per week. However, due to the nature of this training, students may be allowed extra time based on mitigating circumstances including but not limited to: illness or death of student or immediate family member, adverse weather conditions, mechanical failure, traffic or roadway impairments and/or other circumstances that may delay or impede a student’s progress. The Campus Director will consider mitigating circumstances with appropriate documentation and render a decision.

The student is allowed to restart the program one time. Students who financed tuition must be in current status on their loan to be considered for reinstatement.

ATTENDANCE

Students are expected to attend all scheduled classes in order to achieve the goals of their training program. Prospective employers are often as concerned with an applicant’s attendance record as with their skill level and academic progress. Attendance is taken every day and evaluated each week. Those not maintaining an attendance rate of 85% at any
time during their program, will be place on Probation (refer to the Probation section). Any student missing 3 or more consecutive days will be considered withdrawn from the program. Attendance is included as part of the overall program completion. Classroom time missed may require make-up work to the satisfaction of the school before a certificate is awarded (see Make-Up Policy). The school reserves the right to require documentation of circumstances causing absences, late arrivals, and early departures. Students are expected to have at least an 85% attendance rate at the completion of the program. Whenever possible, the student should notify the school if they are going to be absent.

NOTE: If, at any point, it is mathematically impossible for a student to regain good Attendance Standing, they will be withdrawn from the program at that point and no longer permitted to continue classes. For those VA students, a report will be submitted to VA to terminate their VA Educational Benefits. For the student, this may create a debt with VA. VA will not pay for any make-up hours.

Students dismissed as a result of non-attendance may restart their training program one time with a reinstated academic record and prior approval of the Campus Director and/or Training Manager but not before the start of the next grading period, which is defined as one week.

TARDY

A student is considered tardy when he/she arrives late or returns from lunch/breaks more than 10 minutes late. If the tardiness occurs during the classroom portion of the training, the student will be written up after three (3) instances and be called in for counseling. If the tardiness occurs during the range/road portion of the training, the student will be sent home and counted absent for the remaining duration of the training day. Whenever possible, the student should notify the school if they are going to be tardy. The school reserves the right to make exceptions to this policy in the event of extenuating circumstances.

MAKE-UP POLICY

Classroom time missed may require make-up work to the satisfaction of the school before a certificate is awarded. Students must meet with their instructor or the Training Manager to arrange make up time for any time missed. Such make-up will take the form of extra class work being assigned and/or range and field work or road work as needed. Make-up work cannot be used to remove an absence and is at the discretion of the instructor. Excused absences and make up time will be taken into consideration when computing attendance rating. Students may not be required to make-up missed hours as long as the student has completed all of the training requirements as stated in the Ohio Administrative Code 4501-7-28.

PROBATION

If it is determined that a student is not achieving a successful grade average and/or attendance percent (80% grade average and 85% attendance, respectively), the student will be placed on Probation. Prior to the commencement of the probationary period, the student must meet with the Training Manager to develop a plan of coming into compliance with Satisfactory Progress standards set by the institution. After the plan has been developed, the student’s probationary period starts with the next grading period. At the end of the probationary period, the student must return to a satisfactory level by attaining a grade average of 80% and/or 85% attendance or the student is dismissed from training.

NOTE: If, at any point, it is mathematically impossible for a student to regain good Academic Standing by the second evaluation point, they will be withdrawn from the program at that point and no longer permitted to continue classes. If a student misses three consecutive days, they will no longer be permitted to continue classes but may apply for reinstatement.

PROBATION APPEAL PROCESS

Students may appeal Probation determination by providing, in writing, to the Campus Director and/or Training Manager statements regarding student illness, student injury, death of a relative, and/or undue hardship as a result of special circumstances. This appeal must be delivered to the Campus Director and/or Training Manager within one week of the date the student is notified of being placed on Probation. After one week of Probation, no appeal will be considered.

REMEDIAL REPEAT AND TRANSFER COURSES

Ohio Business College- Truck Driving Academy does not offer remedial courses for the Truck Driving programs.

TRANSFER OF CREDIT

Ohio Business College Truck Driving Academy does not generally offer transfer of credit for the Truck Driving programs. The school will evaluate official transcripts and documentation of previous education and training and appropriate credit will be given, if approved.

Transfer of credit to another institution is strictly at the discretion of the receiving institution.

INCOMPLETE COURSES

Incomplete phases carry no value in the grade average, however, they are considered in computing the maximum time frame. A grade of incomplete must be removed within 30 days after the scheduled completion of the phase in which the grade was received.

ACADEMIC/CONDUCT DISMISSAL APPEAL PROCEDURES

Students dismissed for reasons of academic or conduct problems, may apply for reinstatement. These students may not restart training prior to start of the next grading period. Students may not apply for this reinstatement after a second dismissal. Applications for reinstatement will be reviewed on an individual basis, and will rarely be approved as these students generally cannot demonstrate ability to benefit and therefore are not eligible for reinstatement at Ohio Business College - Truck
Driving Academy. In cases where the student can show a definite change in his/her situation which would indicate a reason to believe the student could now achieve satisfactory progress, the application for reinstatement would be more carefully considered.

WITHDRAWAL FROM THE SCHOOL

If a student, for any reason, wishes to withdraw from the program, the student must notify the Campus Director. Regardless of the circumstances of withdrawal or the date of notification, the official withdrawal date is the last date recorded as the student actually being in attendance. Both refunds and final grade determinations are based upon the last recorded date of class attendance.

LEAVE OF ABSENCE POLICY

Students may request a leave of absence. The maximum time frame for a leave of absence is the lesser of thirty (30) school days or sixty (60) calendar days.

Students not returning at the end of their leave of absence, as applicable, will be considered to have withdrawn from the program. Amounts due for the time of attendance will be calculated according to the regular refund policy as published on the student’s enrollment contract.

RE-ENROLLMENT

Students terminated for unsatisfactory progress cannot be readmitted until a minimum of one grading period (defined as one week) has passed.

In the event a student who has been dropped from the program for Attendance and/or Academic reasons and wishes to re-enroll, all policies and procedures concerning admission to the program set forth in this catalog apply, with the following additional provisions:

a) The student will receive transfer credits for credit hours successfully completed during their initial enrollment in the program. These hours will count as attempted and earned hours toward their Academic and Attendance totals.

b) Students may apply for re-admission once per program.

GRADUATION/CERTIFICATE OF COMPLETION

Upon satisfactory completion of all course requirements, a Graduation Certificate and any appropriate awards are presented. Students may review their records on written application to the Education Department. Transcripts may be obtained by contacting the Campus Director and/or Registrar.

STUDENT SERVICES

Ohio Business College – Truck Driving Academy offers students’ academic, occupational and personal advising in attempts to foster regular progress and successful completion of the driver training program. This emphasis on student development is supported during the student’s entire program by both academic and student services personnel.

JOB PLACEMENT

By maintaining constant contact with local and national trucking firms, including common, contract and private carriers, Ohio Business College – Truck Driving Academy assists students in obtaining employment opportunities before training. The school does not guarantee job placement; however, the College will offer maximum efforts to assist students in their employment needs.

Enrollees must be able to document their work history for the previous ten years or since departure from high school, whichever is the shorter period.

Job placement for graduates of Ohio Business College – Truck Driving Academy continues to be excellent. Factors that can affect salary include such areas as location, individual company policy and amount of experience.

TUITION, FEES, PAYMENT AND REFUND POLICY

TUITION PROTECTION

The amount of tuition which is effective at the time the student enters the training program, remains in effect as long as there is uninterrupted attendance by the student. If a student withdrawals from the school for more than 30 days and later reenters, they are charged the tuition rate in effect on the date of reentry.

TUITION AND FEES

Because of the many changes which occur daily, in both industry and education, it is impossible to guarantee long-standing prices. The school, therefore, reserves the right to modify tuition and other charges upon sufficient notice to the students and proper agencies. See insert for a current schedule of tuition and fees.

Ohio Business College – Truck Driving Academy will provide a 60 day notice of any increases of tuition and/or fees to all currently enrolled students.

PAYMENT OF TUITION AND FEES

The school has a financing plan available for those who qualify. Terms of the plan and payment methods are listed on the Loan Fact Sheet.

The Truck Driver Training GT III program length does not meet requirements for Title IV funding.

INSTRUCTOR QUALIFICATIONS

Instructors are required to meet the qualifications of each state in which they teach. In addition, instructors must meet federal DOT physical requirements, state mandated BCI standards and driving record requirements. All state and federal requirements are on file at the campus and are available upon request.
PURPOSE – TRUCK DRIVER TRAINING

To properly educate our students by utilizing the curriculum as a foundation for the practical and technical skills and theory necessary to graduate competent drivers who are prepared to enter the trucking industry as qualified second-seat (trainee) tractor-trailer drivers.

EDUCATIONAL OBJECTIVES

1. To provide a quality, career-oriented program leading to a successful career and producing a responsible and professional graduate.
2. To recruit and retain highly qualified and experienced instructors who are effective in the classroom and familiar with current regulations, practices, and trends in the freight hauling industry.
3. To maintain a responsive approach to change and to address industry and regulatory changes with the vigor and attention necessary to adapt our curriculum to meet the current job market.
4. To increase opportunities for advancement and upward career mobility of employees in the trucking industry.
5. To provide a training program which includes appropriate general educational coursework to stimulate and develop each student’s abilities and individual growth.
6. To graduate students who are competent both in their knowledge of DOT requirements and Safety Regulations and in their technical skill level.
7. To maintain high standards in training, equipment, and facilities.
8. To assist graduates in obtaining positions compatible with their background and interests. This objective is a sincere commitment that Ohio Business College – Truck Driving Academy makes to each professional who successfully completes the program.

ACADEMIC CALENDAR

The school operates on a non-traditional term. It does not utilize the conventional academic calendar of quarters, semesters, or trimesters. Rather, the curriculum is offered in a module totaling 4 weeks. It is projected that a new class will start every other Monday with students scheduled for 4 weeks. Class start dates are dependent on an enrollment sufficient to meet class size requirements; therefore, class start dates may be revised accordingly.

Student/equipment to instructor ratios varies from 1:5 to 3:1. Maximum student to instructor ratios are 30:1 for classroom, 9:1 for range and 3:1 for road.

Classes that fall on holidays will be adjusted accordingly to make up the time.

The school reserves the right to amend the calendar for faculty meetings, scheduling problems, holidays, or adverse weather to accomplish training requirements.

WEEKEND TRAINING PROGRAM

This applies only to weekend training.

Recognizing that many potential students desiring to enter the truck driving industry are working, Ohio Business College – Truck Driving Academy has developed a weekend training schedule. An individual enrolled for the weekend training program will attend training on ten consecutive weekends (Saturdays and Sundays). All training courses and times are scheduled in accordance with the times indicated on the calendar page for the Phase I course. Students will attend ten weekends (8-10 hours of training). The maximum time frame for completion of this course is 13 weeks.

Students should note due to the schedule of training, make-up training for absences (whether excused or unexcused) can only be scheduled during Monday through Friday. IT IS IMPERATIVE YOU ATTEND ALL TRAINING AS SCHEDULED IN ORDER TO MEET STATE MINIMUM TRAINING STANDARDS.
TRUCK DRIVER TRAINING GT III CERTIFICATE PROGRAM
Available at Dayton Branch Campus

<table>
<thead>
<tr>
<th>COURSE TITLE</th>
<th>LECTURE</th>
<th>LAB</th>
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<tbody>
<tr>
<td>CG 101    Phase I - Classroom</td>
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<td></td>
</tr>
<tr>
<td>CG 190    Phase II – Range</td>
<td></td>
<td>80</td>
</tr>
<tr>
<td>CG 191    Phase III – Road</td>
<td></td>
<td>40</td>
</tr>
</tbody>
</table>

*Note: The total hours given on streets and highways with normal traffic in the Phase III-Road and Phase III B-Road may vary (depending on student skill level) but the total behind-the-wheel instruction hours will meet the Ohio Department of Public Safety requirement.*
TRADES ACADEMY

ACADEMIC CALENDAR FOR HVAC/R PROGRAM

2019-2020

WINTER QUARTER — JANUARY 14, 2019 TO MARCH 21, 2019

- January 14: Winter Quarter Starts
- January 21: Martin Luther King Day (Classes Held)
- February 8: Last day to withdraw from class(es) without grade penalty
- March 21: Winter Quarter Ends
- March 25-29: Break

SPRING QUARTER — APRIL 1, 2019 TO JUNE 6, 2019

- April 1: Spring Quarter Starts
- May 3: Last day to withdraw from class(es) without grade penalty
- May 27: Memorial Day (No Classes)
- June 6: Spring Quarter Ends
- June 10-21: Break

SUMMER QUARTER — JUNE 24, 2019 TO AUGUST 29, 2019

- June 24: Summer Quarter Starts
- July 4: Fourth of July recognized (No Classes)
- July 26: Last day to withdraw from class(es) without grade penalty
- August 29: Summer Quarter Ends
- September 3-20: Break

FALL QUARTER — SEPTEMBER 23, 2019 TO DECEMBER 5, 2019

- September 23: Fall Quarter Starts
- October 25: Last day to withdraw from class(es) without grade penalty
- November 25-29: Thanksgiving Break (No Classes)
- December 5: Fall Quarter Ends
- December 9: Break begins

WINTER QUARTER — JANUARY 13, 2020 TO MARCH 19, 2020

- January 13: Winter Quarter Starts
- January 20: Martin Luther King Day (Classes Held)
- February 14: Last day to withdraw from class(es) without grade penalty
- March 19: Winter Quarter Ends
- March 23-April 3: Break

SPRING QUARTER — APRIL 6, 2020 TO JUNE 11, 2020

- April 6: Spring Quarter Starts
- May 8: Last day to withdraw from class(es) without grade penalty
- May 25: Memorial Day (No Classes)
- June 11: Spring Quarter Ends
- June 15-26: Break

SUMMER QUARTER — JUNE 29, 2020 TO SEPTEMBER 3, 2020

- June 29: Summer Quarter Starts
- July 4: Fourth of July recognized
- July 31: Last day to withdraw from class(es) without grade penalty
- September 3: Summer Quarter Ends
- September 7: Labor Day
- September 7-25: Break

FALL QUARTER — SEPTEMBER 28, 2020 TO DECEMBER 10, 2020

- September 28: Fall Quarter Starts
- October 30: Last day to withdraw from class(es) without grade penalty
- November 26-27: Thanksgiving Break (No Classes)
- December 10: Fall Quarter Ends
- December 14: Break begins

*Fridays may be used for makeup days.*
THE HEATING, VENTILATION, AIR CONDITIONING AND REFRIGERATION (HVAC/R)

Available at Trades Academy
5075 Pearl Road, Lorain, OH 44055

<table>
<thead>
<tr>
<th>Course Code and Title</th>
<th>Lecture Hours</th>
<th>Lab Hours</th>
<th>Credit Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>HVA 101 Introduction to HVAC/R Systems</td>
<td>40</td>
<td>40</td>
<td>6</td>
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<tr>
<td>HVA 102 Trade Math</td>
<td>20</td>
<td>2</td>
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<tr>
<td>HVA 103 Safety in Trades</td>
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<tr>
<td>HVA 104 Construction Drawings/Blue Print Reading</td>
<td>20</td>
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<td>3</td>
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<tr>
<td>HVA 105 Basic Electricity</td>
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<tr>
<td>HVA 106 Motors and Controls</td>
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<td>HVA 107 Residential Heating Systems</td>
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<td>HVA 108 Residential Cooling Systems</td>
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<td>40</td>
<td>8</td>
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<td>HVA 109 Commercial Heating Systems</td>
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<td>HVA 110 Commercial Cooling Systems</td>
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<td>HVA 111 Commercial Refrigeration</td>
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<tr>
<td>HVA 112 Customer Service &amp; Communication</td>
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<tr>
<td>HVA 113 Refrigerant Certification</td>
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<td><strong>480</strong></td>
<td><strong>320</strong></td>
<td><strong>64</strong></td>
</tr>
</tbody>
</table>

Program Objectives

This HVAC/R program prepares students in all aspects of installation, maintenance, service, and repair of residential and commercial HVAC and refrigeration equipment. Topics include refrigeration, heating and cooling, electricity, controls, and safety as they pertain to HVAC/R equipment. This is a comprehensive program including extensive hands on application in a lab setting where students learn to install, diagnose, and repair residential and commercial HVAC/R equipment.
HVAC/R COURSE DESCRIPTIONS

HVA 101 INTRODUCTION TO HVAC AND REFRIGERATION SYSTEMS  6
40 Lecture Hours; 40 Lab Hours
This course introduces students to basic concepts, theories, and designs of HVAC/R systems. The physical and chemical laws governing heating, ventilation, air conditioning and refrigeration systems are introduced. Theory, terminology, safety, and the function of components are presented. Instrumentation used to measure humidity, temperature, airflow, and pressure of refrigerants is included.
Prerequisite: None

HVA 102 TRADE MATH  2
20 Lecture Hours
Basic mathematical functions are reviewed including: addition, subtraction, multiplying, dividing. Whole numbers, fractions, decimals, and percents are examined. Reading various measuring tools will be introduced. Students will be able to explain and demonstrate how basic mathematical functions apply to the construction trades.
Prerequisite: None

HVA 103 SAFETY IN TRADES  2
20 Lecture Hours
This course introduces students to the safety obligations of all workers and managers in order to ensure a safe workplace. The course complies with Occupational Safety and Health Administration (OSHA) 10 training requirements. Students will identify common job site hazards causes, results, and the impact of accident costs. The role of a company’s policies and OSHA will be emphasized.
Prerequisite: None

HVA 104 CONSTRUCTION DRAWINGS/BLUEPRINT READING  3
20 Lecture Hours; 20 Lab Hours
This course familiarizes students with terms and components of construction drawings and blue prints. Students read and interpret residential and commercial drawings and locate HVAC-R components in a building.
Prerequisite: None

HVA 105 BASIC ELECTRICITY  3
20 Lecture Hours; 20 Lab Hours
Students explore the basic concepts of electricity as applied in the HVAC/R trade. Test instruments and electrical hand tools used in measuring electrical current and troubleshooting HVAC/R equipment are introduced. Power sources, interaction of electrical components, and wiring of simple circuits is emphasized. Theory in direct and alternating current, voltage, resistance, and series and parallel circuits is included.
Prerequisite: None

HVA 106 MOTORS AND CONTROLS  8
60 Lecture Hours; 40 Lab Hours
Basic theory, operation, application, maintenance, and repair of electric motors used in residential and commercial HVAC/R are covered in this course. Students will then focus on advanced control circuits for residential and commercial HVAC systems. Diagnostic procedures, temperature controls, timing controls, modulating motors, heat pumps, and other HVAC/R electrical components will be incorporated.
Pre- or Co-requisite: HVA 101

HVA 107 RESIDENTIAL HEATING SYSTEMS  8
60 Lecture Hours; 40 Lab Hours
The focus in this course is on residential heating systems. Emphasis will be placed on electric, gas, oil, hot water, and steam units found in residential houses. Students will learn to install, service, repair, and troubleshoot these various systems.
Pre- or Co-requisite: HVA 101

HVA 108 RESIDENTIAL COOLING SYSTEMS  8
60 Lecture Hours; 40 Lab Hours
Students learn the applications of cooling principles with equipment found in residential houses. Emphasis is placed on refrigeration as applied to air cooling, comfort, air distribution, and balance. Installation, service, repair, and troubleshoot of residential cooling systems is included.
Pre- or Co-requisite: HVA 101

HVA 109 COMMERCIAL HEATING SYSTEMS  8
60 Lecture Hours; 40 Lab Hours
This course covers heating and air conditioning systems normally found in commercial settings. Students learn procedures on installation, operating, and servicing of these systems.
Pre- or Co-requisite: HVA 101

HVA 110 COMMERCIAL COOLING SYSTEMS  8
60 Lecture Hours; 40 Lab Hours
This course covers the installation, start-up, operation, maintenance, and repair of commercial air conditioning equipment. Students become familiar with components and types of commercial air conditioning systems such as water air conditioning systems and commercial rooftop equipment.
Pre- or Co-requisite: HVA 101
HVA 111 COMMERCIAL REFRIGERATION 4  
20 Lecture Hours; 40 Lab Hours  

This course covers refrigeration systems normally found in commercial settings. Students gain an understanding of the components of a commercial refrigeration system along with methods of maintenance and troubleshooting.  
Pre- or Co-requisite: HVA 101

HVA 112 CUSTOMER SERVICE 
& COMMUNICATION 2  
20 Lecture Hours  

This course focuses on the importance of customer service for HVAC/R Technicians to be successful in the industry.

Students become familiar with a variety of situations they may encounter each day by HVAC/R technicians and how to communicate effectively.  
Pre- or Co-requisite: None

HVA 113 REFRIGERANT CERTIFICATION 2  
20 Lecture Hours  

This course emphasis is on the requirements for the EPA certification examinations.  
Pre- or Co-requisite: HVA 101
Sandusky (Branch Campus)

www.OhioBusinessCollege.edu
Sheffield Village (Main Campus)
5095 Waterford Drive, Sheffield Village, OH 44035
440-934-3101 888-514-3126
Accredited by the Commission of the Council on Occupational Education

Trades Academy (Extension)
5075 Pearl Road, Lorain, OH 44055

Sandusky (Branch Campus)
5202 Timber Commons Drive, Sandusky, OH 44870
419-627-8345 888-627-8345
Accredited by the Commission of the Council on Occupational Education

Truck Driving Academy (Branch Campus)
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